

SEE FURTHER

SEE FURTHER

The Accounting Library

CLASSIC FEATURES ONLY PRODUCT REPORT

May 2000

Introduction

This report uses the following codes:

Code	Description
Y	This requirement is provided by the product out of the box.
N	The product cannot meet this need under any circumstances.
R	This report can be generated, but only in a Report Writer.
T	This requirement can be met by a third party add-in or third party product.
A	This requirement can be met by adding a field to the application.
F	This requirement can be met by a future release of the core accounting applications.
M	This requirement can be met, but only if the product is modified.

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
General Ledger		
Chart of Accounts		
Industry Specific Charts of Accounts	Y	N
User Defined Segment Lengths	Y	Y
Delete Segments Not Required	Y	Y
Copy Range of Accounts to New Reporting Units	Y	Y
User Defined Account Ranges	Y	Y
Copy Chart of Accounts to New:		
Department	Y	Y
Profit Center	Y	Y
Company	Y	Y
G/L Account Code Supports:		
Active Accounts	Y	N
Inactive Accounts	Y	N
Allocation Accounts	Y	Y
Accrual Accounts	Y	Y
Inter-Company Accounts	Y	Y
Event/Project Costing Accounts	Y	Y
Statistical Accounts	Y	N
Define Separately Major Structures for:		
Divisions	Y	Y
Departments	Y	Y
Operating Units	Y	N
Regions	Y	Y
Profit Centers	Y	Y
Cost Centers	Y	Y
Budget Groups	N	Y
Projects	Y	Y
Activities	Y	N
Define Valid Accounts for Reporting Units:		
Define Table of Valid Accounts	Y	Y
Delete/Add Accounts Automatically	Y	Y
Copy Table to New Reporting Unit	Y	Y
Define Major Structures Using Tree Diagram	Y	N
Define Reporting System Using Tree Diagram	Y	N
Consolidate/Split Reporting Units:		
Consolidate Reporting Units	Y	Y
Split Reporting Units	N	N
Manual Only Through Journal Entries	Y	Y
Automatic as New Structure Defined	N	Y
Maintains Full Audit Trail and Validity Check	Y	Y
Allocation Account Processing:		
Single Allocation	Y	N
Waterfall to Other Allocation Accounts	Y	N
Percentage Allocation	Y	N
Dollar Allocation	Y	N
Supports User Defined Formulas	T	N
Forces Zero Ending Balance	Y	N
Allocation Formulas Based Upon:		
G/L Financial Accounts	Y	N
Statistical Accounts	Y	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Budget Accounts	T	N
Sub-Ledger Totals	T	N
Sub-Ledger Field Values	T	N
Beginning Account Balance	Y	N
Ending Account Balance	Y	N
Average Account Balance	T	N
Net Account Balance Change	Y	N
Values Imported From Third Party Application	Y	N
User Defined Constants	T	N
Step Threshold Values	T	N
Complex Multiple Factor User Defined Formula	T	N
Supports Amortization Tracking Routine:		
Maintains Separate Files for Each Item	T	N
Print Multi-Column Summary for Current Year	T	N
Print Tables of Expenses for Each Item	T	N
Post Expenses Automatically Each Period	T	N
Supports Prepaid Expense Tracking Routine:		
Maintains Separate Files for Each Item	T	N
Print Multi-Column Summary for Current Year	T	N
Print Table of Expenses for Each Item	T	N
Post Expenses Automatically Each Period	T	N
Supports Multiple Account Levels	Y	Y
Segregates Subsidiary Schedules	Y	Y
Transaction Processing		
Supports Workflow Period Closing:		
Define Procedures List for Each User	Y	N
Define Dependent Tasks	Y	N
Includes Tasks and Reports	Y	N
Includes Sub-Module Tasks	Y	N
Includes Off-Line Tasks and Routines	Y	N
Procedures List for Reference Only	R	N
Jump to Task from Listed Procedure	Y	N
Provides Check Boxes to Indicate Completion	Y	N
Forces Task Completion in Sequence	C	N
Provides Master Control List of all Tasks	Y	N
Supports Batch Layout Configurator for:		
Header Record	C	N
Detail Lines	C	N
Move Fields	C	N
Add Fields	C	N
Delete Fields	C	N
Modify Field Size	C	N
Attach Notes Record to Existing Field	C	N
Import Batch from Outside Application	Y	Y
Input G/L Account Segments in Separate Fields	Y	Y
Define Default Segment Combinations	N	Y
Cursor Skips Over Default Segments	M	N
Checks Validity of Batches from Sub-Modules	Y	Y
Holds Invalid Sub-Module Batch in G/L as Unposted	Y	Y
Post One-Sided Journal Entry by Password	N	Y
User Defined Journals	Y	N
Automatic Journal Entry Numbering	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Supports Unlimited Note Fields for:		
Batch Header Record	Y	N
Each Line	Y	N
Number Each Journal Entry Line	Y	N
Line Item Reference Numbers	Y	Y
Journal Entry Templates	Y	N
Recurring Journal Entries Each Month	Y	Y
User Defined Cycles for Recurring Transactions	Y	Y
Automatic Reversing Journal Entries	Y	Y
Real-Time Reversing Entries	N	N
User Defined Reversing Period	Y	Y
Generates Balancing Entry Automatically	Y	N
Distribute Costs by User Defined Formulas	Y	N
Distribute Costs to Jobs/Projects:		
In General Ledger	Y	N
In Job/Project Module	Y	N
Post to Phases and Cost Categories	Y	N
Running Total of Debits and Credits	Y	Y
Validates Posting Date	Y	Y
Supports Provisional Posting	Y	N
Post to Prior Periods	Y	Y
Post to Future Periods in Same Fiscal Year	Y	Y
Post to Future Periods in Future Fiscal Year	Y	Y
Post to Multiple Fiscal Periods in Same Batch	Y	Y
Corrects Transactions in Posted Batches by:		
Reversing Batch Automatically	M	N
Copy to New Batch for Manual Adjustment	M	N
Full Bank Reconciliation Functions	Y	N
Full Treasury Management Functions	T	N
Full Cash Management Functions	T	N
Month and Year End Closing		
Single Period Accounting Only	N	Y
Multiple Open Periods	Y	N
User Defined End of Period Date	Y	Y
Final Period Dedicated to Closing	Y	Y
Close Each Module Separately	Y	Y
Post to General Ledger:		
In Summary	Y	Y
In Detail	Y	Y
Trial Balance Format:		
Summary	Y	Y
Detailed	Y	Y
Journal Entry Work Sheets	Y	N
System Flags Reports Not Printed	M	N
Clear Posted Transactions in Sub-Modules:		
Automatically at Period End	N	N
User Defined Purge	Y	Y
Temporary Year End Closing	Y	N
Post Net Income to Multiple Equity Accounts	Y	N
Control Reports		
Batch Control Report	Y	N
Transactions Registers	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
View/Print Transaction Register by:		
Transaction Date	Y	N
Date Range	Y	N
General Ledger Account Number	Y	Y
User ID	Y	N
Drill Down to Original Transaction:		
Displays Basic Transaction Source	Y	N
Displays Original Transaction in Detail	Y	N
Displays Offsetting Entry or Entries	Y	N
Identifies Operator ID	C	N
Cash Receipts Journal	Y	N
Cash Disbursements Journal	Y	N
Sales Journal	Y	N
Purchase Journal	Y	N
Financial Statements		
Print Financial Statements to Screen	Y	Y
Financial Snapshots:		
Displays Single Set of Financial Snapshots	Y	Y
User Defined Financial Snapshots	Y	Y
Create Multiple User Specific Snapshots	Y	Y
Incorporate Information from Sub-Modules	Y	Y
Displays Information Graphically	R	N
Consolidate Multiple Companies	Y	Y
Consolidate Different Charts of Accounts	Y	Y
Consolidate Partially Owned Companies	Y	Y
Consolidate Range of Accounts	Y	Y
Supports Account Masking	Y	N
Consolidate Entities With Different Fiscal Years	Y	N
Define Tree Structure for Consolidation	Y	N
Checks Validity of Consolidation	Y	N
Eliminate Inter-Company Transfers	Y	N
Group Profit Centers	Y	Y
Produce Financial Statements for:		
Departments	Y	Y
Product Lines	Y	Y
Sales Representatives	Y	Y
Regions	Y	Y
Cost Centers	Y	Y
Projects/Jobs	Y	Y
Produce Management Accounts	Y	Y
Add Indexed Notes to Financial Statements	F	N
Summary Standard Financial Reports:		
Balance Sheet	Y	Y
Income Statement	Y	Y
Detailed Standard Financial Reports:		
Balance Sheet	Y	Y
Income Statement	Y	Y
Monthly Financial Statement	Y	Y
Year To Date Financial Statement	Y	Y
Quarterly Financial Statement	Y	Y
Maintains Multiple Past Years Financial Data:		
Maintain at Least Five Years Past Results	Y	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Summary Only	Y	N
Detailed or Summary	Y	N
Comparative Income Statement:		
This Month Versus Last Year	Y	Y
Year to Date Versus Last Year	Y	Y
Year to Date Versus Budget	Y	Y
Variance Analysis	Y	Y
Variance Expressed as Percentage	Y	Y
Variance Expressed as Dollars	Y	N
Comparative Balance Sheets:		
This Month Versus Last Year	Y	Y
Year to Date Versus Last Year	Y	Y
Year to Date Versus Budget	Y	Y
Variance Analysis	Y	Y
Percentage	Y	Y
Dollars	Y	N
Print Balance Sheet for any Reporting Unit	Y	N
Budget Reports:		
YTD vs. Budget: Current + Last Five Years	Y	Y
Project Year End Based on YTD Actual	R	Y
Modify Projected Year End Estimate	R	Y
Calculate YTD as Percentage of Annual Budget	R	Y
Reports Exceptions if Budget Projection Exceeded	Y	N
12/13 Column Period Reports	Y	Y
Print any Range of Consecutive Months	Y	Y
Percentage of Revenue Calculation	Y	Y
Cash Flow Analysis	Y	Y
Calculates Cash Flow Analysis for:		
Current Period	Y	Y
User Defined Date Ranges	Y	Y
Current Period vs. Prior Period	Y	Y
Current Period vs. Prior Year	Y	Y
Current Period vs. Budget	Y	Y
Year to Date vs. Prior Year	Y	Y
Year to Date vs. Budget	Y	Y
Multi-Column Summary by Period	Y	Y
Working Capital Analysis	Y	Y
Changes in Financial Position	Y	Y
Ratio Analysis	Y	Y
General Ledger Month End Schedules:		
Amortization	T	Y
Depreciation	Y	Y
Prepaid Expenses	T	Y
Accrued Expenses	T	Y
Accounts Payable		
Vendor Master File		
Departmental/Divisional Accounts Payable Files	Y	Y
Roll A/P Processing into Parent Entity	N	N
Supports One Time Vendors	Y	Y
Automatically Assigns New Vendor Number	T	N
Supports User Defined Numbering Convention	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Change Vendor ID Number:		
Change Individual Vendor ID	T	N
Mass Change Vendor ID Numbers	T	N
Automatically Updates Transaction Files	T	N
Consolidate Vendor Files	T	N
Identifies Vendor Type	Y	Y
Supports Foreign Addresses	Y	Y
Supports Contract Employees:		
Process Through Accounts Payable	Y	Y
Process Through Payroll	Y	Y
Process Federal Withholding in A/P Automatically	T	N
Process State Withholding in A/P Automatically	T	N
Vendor Master File Supports:		
Single Order-From Contact	N	Y
Multiple Order-From Contacts	Y	Y
Single Ship-From Contact	N	Y
Multiple Ship-From Contacts	Y	Y
Multiple Pay-to Contacts	Y	Y
Default Freight Carrier	Y	N
Default FOB Terms	A	N
Supports Multiple 1099 Codes per Vendor	T	N
Non-Print 1099 if Below Minimum Value	Y	Y
Automatically Prints 1099 Forms for New Vendors:		
Prints 1099 Information Form or Equivalent	T	Y
Prints User Defined Cover Letter	T	N
Holds PO/Invoice if 1099 Information Missing	M	Y
Payment to Third Party	M	N
Quick Purchase Review:		
Outstanding Balance	Y	Y
Last Check Date	Y	Y
Check Amount	Y	Y
Invoices Paid	Y	Y
Last Purchase Date	Y	Y
Last Purchase Amount	Y	Y
Purchases This Year	Y	Y
Purchases in Previous Years	Y	Y
Single Default Expense Account	N	Y
Multiple Default Expense Accounts	Y	Y
Default Percentage Distribution	Y	N
User Defined Blanket Payment Terms:		
Due Date	Y	Y
Discount Date	Y	Y
Discount %	Y	Y
Grace Period for Discounts Taken	F	N
Tax Rate	Y	N
User Defined Individual Payment Terms:		
Due Date	Y	Y
Discount Date	Y	Y
Discount %	Y	Y
Grace Period for Discounts Taken	F	N
Tax Rate	Y	N
Supports User Defined Discount Calculations	T	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Primary Contact	Y	Y
Comment Field	Y	N
Vendor Performance Ratings System:		
Automatically Calculated and Tracked	M	N
Manual Assignment of Ratings	A	Y
Prints Performance Rating Report	M	N
Warns if Rating Below User Defined Limits	M	N
On-Time Delivery	R	N
Price Variation from Standard/Last Cost	R	N
Over/Under Shipments	R	Y
Reject Rates	M	N
Billing Errors	Y	N
Response Rate to Requests for Quotations	N	N
User Defined Criteria	N	Y
Vendor Contact Manager:		
Unlimited Notes by Date and User	Y	Y
Call Back Scheduling	T	N
Workflow Forwarding with Attached Notes	T	N
Stores all Applicable Documents	T	N
Review by User ID	R	N
Review by Item ID	R	N
Review by Purchase Order	R	N
Review by Subject Matter	R	N
User Defined Vendor Master Fields	Y	N
Purchasing Controls		
Supports Purchase Order Control System	Y	Y
Purchase Order Types Supported:		
Planned	Y	N
Firm Planned	Y	N
Template	Y	N
Printed	Y	N
Open	Y	N
Hold	Y	N
Received	Y	N
Closed	Y	N
Cancelled	Y	N
Supports CFAR Replenishment Planning	N	N
Supports Non-Nettable Locations	Y	N
Supports Purchase Budgeting by:		
G/L Account	Y	N
User Defined Responsibility Group	T	N
Buyer	T	N
Item	T	N
Tracks Paid and Committed Expenses	T	N
Supports Budget Exception Reporting	T	N
Supports Landed Cost Tracking	T	N
Special PO Placement Functions for Imports	T	N
Special PO Tracking Functions for Imports	T	N
Prints Applicable Import Documentation	N	N
Landed Cost Tracking Functions:		
Display Purchase History for Each Item	T	Y
Display Most Recent Orders from Each Vendor	T	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Provides Additional Fields in PO Screens	T	N
Display Brokers and Contacts	T	N
Brokerage Fees	T	N
Tariffs and Exchange Rates	T	N
Ocean/Air Freight	T	N
Inland Freight	T	N
Handling Fees	T	N
Other User Defined Costs	T	N
Automatically Prorate Landed Costs to:		
Inventory Items (Stock Available for Resale)	T	N
Customer Drop Ship Orders	T	N
Jobs/Projects	N	N
Adjust Landed Costs After-the-Fact	N	N
Supports External Requisition System	Y	N
Supports Internal Requisition System	Y	N
Order Supplies from Vendor Catalogue	N	N
Service Contract Orders	Y	N
Outsourced Manufacturing Orders	F	N
Blanket Orders	Y	Y
Recurring Orders	Y	Y
Define Cycle Dates for Recurring Orders	Y	Y
Copy Existing/Past Purchase Orders	M	N
Search Web for New Vendor/Items:		
Supports D&B DUNS Numbers	N	N
Supports SPSC Item Code Searches	N	N
Proforma/RFQ Orders	Y	N
Supports RFQ Management System:		
Separate RFQ Management Function	T	N
Tracks Effective Dates for Pricing	T	N
Records Vendors Participating in RFQ	T	N
Print RFQ for Multiple Vendors Automatically	T	N
Post RFQ on Web Site	T	N
Tracks RFQ Responses from Web Site	N	N
Print Cover Letter Automatically	N	N
Tracks Status of Open RFQs	T	N
Records Vendor Quotes in Special Table	T	N
Records Special Notes From Vendors	T	N
Records User Notes Per Item Per Vendor	T	N
Displays Prices Quoted in Summary Table	N	N
Transfers Pricing to Item File Automatically	N	N
Establish Effective Date for New Pricing	N	N
Transfers Vendor Notes to Item File Automatically	N	N
Define Cycle Time for Next RFQ	N	N
Maintains Listing of Qualified Vendors	Y	Y
Conversion of Proforma/RFQ Order	Y	N
Sends Tax Exempt Forms Automatically to:		
New Vendors	R	N
Existing Vendors as Requested	R	N
Route System Generated POs to Buyers for Action	F	N
Automatic Purchase Orders:		
User Defines Order Price Ceiling	N	Y
User Defines Items Not Requiring Approval	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Defaults to Best Quantity Price Break Point	N	N
Auto P.O. Based on MRP Planned Orders:		
Auto P.O. with Manual Confirmation	N	N
Auto P.O. without Manual Confirmation	N	N
Supports Purchase Order Approval System:		
Maintains Table of Approval Levels	Y	N
Sets Trigger Limits for Approval	Y	N
Updates Table as Approvals Given	Y	N
Supports Workflow-Based Approval Process	Y	N
Displays Orders Awaiting Approval	Y	N
Supports User Defined Notes/Questions	Y	N
Displays Purchase Order Status for:		
System Generated Orders Awaiting Action	F	N
Manual Requisitions Awaiting Action	F	N
RFQs Awaiting Vendor Responses	F	N
Orders Awaiting Approval by Approval Level	F	N
Orders Approved	F	N
Orders Rejected	F	N
Maintains Rejection Codes or Reason Fields	Y	N
Lists Suggested Orders Sorted by Vendor	Y	N
Automatically Displays Item Status Information:		
On Hand by Location	Y	Y
Open Sales Orders by Location	Y	N
Open Purchase Orders by Location	Y	N
Expected Arrival Dates by Location	Y	N
Forecasted Requirements	Y	N
Last Price by Location	Y	N
Minimum Safety Stock	Y	Y
Maximum Stock Limit Quantity	Y	Y
Economic Order Quantity by Location	Y	N
Systems Calculates Suggested Order by Location	M	Y
System Calculates Order By Date	Y	N
Sorts Suggested Orders by Priority	N	N
Highlights Stock-Out Items	R	N
Forecasted Requirements Based Upon:		
MRP Computer Planned Orders	T	N
Time-Phased Demand Formula	T	N
Past Periods Average Usage	N	N
Forecasted Demand Based on Formulas	N	N
Adjusts Forecast for Seasonal Variations	N	N
Ignores Exceptional Sales	N	N
Budgeted Demand Forecasting	N	N
Displays/Compares Usage Information Graphically	R	N
Automatically Displays Vendor/Item Information:		
Primary Vendor	Y	Y
Vendor Part Number	Y	Y
Item Pricing at Quantity Required/Suggested	N	N
Requested or Normal Reorder Quantity	Y	Y
Minimum Order Quantity	Y	Y
Price Break Quantities	N	N
Delivery Time	Y	Y
Other Discount/Contract Information	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Automatically Toggle to Alternate Vendor(s)	Y	N
Split Screen View of Primary and Secondary Vendor	N	N
System Tracks/Displays Best Vendor Match	N	N
Automatic Numbering	Y	Y
Multiple Ship to Addresses	Y	N
Multiple Ship to on Same Order	Y	N
Multiple Ship to for Same Item	Y	N
Multiple Purchase Addresses	Y	N
Indicate Preferred Manufacturer	C	N
Order Contact Person	Y	N
Free Form Special Instruction Fields	Y	N
User Defined Special Instructions File	Y	N
Displays Additional Cost Items Automatically	Y	N
Purchase Discounts Supported:		
Item Order Quantity Discount	N	N
Item Order Dollar Discount	N	N
Total Order Dollar Discount	Y	N
Annual Item Volume Contract	R	N
Annual Dollar Volume Discount	R	N
Tracks Actual vs. Contract Status	R	N
Projects Totals and Compares Against Contract	R	N
Group Similar Items into Single Discount Category	N	N
Unit of Measure Conversion	Y	Y
Tracks Tax Status by Line Item	Y	N
Listing of Alternate Items/Vendors	Y	N
Restrict Orders Above a Specified Price Range	M	N
Prevents Alteration of Unit Cost	Y	N
Set Not-to-Exceed Price Limits	M	N
Set Estimated Pricing with Tolerances	M	N
Restricts Orders From Specified Vendors	Y	Y
Automatic Creation of New Inventory Items	Y	Y
Prints Vendor Part Number on Purchase Order	Y	Y
Print Required By Date Per Line Item	Y	Y
Assign Cancel By Date per Line Item	A	N
Note Special Internal Receiving Instructions	Y	N
Assign Job Number for Entire Purchase Order	Y	N
Supports Dropped Ship Purchases	Y	Y
Drop Shipments Integrate with:		
Order Entry	Y	Y
Job/Project Costing	Y	N
Work Order Processing	N	Y
Drop Shipment Notification Trigger Based on:		
Requested Delivery Date	F	N
Vendor Delivery Notification	F	N
Vendor Invoice	F	N
Alter Outstanding Purchase Order	Y	N
Purchase Order Change Mechanism:		
Input Changes in Special Screen	N	N
Issue Modified Original Purchase Order	Y	Y
Issue New Order Listing Changes	N	N
Tracks Original PO and all Changes	Y	Y
Tracks Status of Open Purchase Orders	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Segregate Open PO Items by Status Code:		
Expected Arrival Date Exceeded	R	N
O/S/D Status	N	N
Expedite Status	N	N
Exceptional Value	R	N
Tracking System Functions Supported:		
Provides Contact Manager Type Functionality	N	N
Supports Unlimited Notes Field	Y	Y
Assign Expedite Status to Line Item	N	N
Assign Promised by Date per Line Item	Y	N
Notify Buyer of Adjusted Arrival Dates	N	N
System Reflects Adjusted Arrival Dates	Y	N
Assign Next Review Date	N	N
Transfer Tracking From Buyer to Expediter	N	N
Place Hold on Open PO Automatically if:		
Expected Arrival Date Exceeded	N	N
Cancel Date Exceeded	N	N
Hold Placed on Vendor	N	N
User Defined Conditions	N	N
Set Tolerance for Quantity Ordered/Received	Y	N
Close Purchase Order Short	Y	Y
Material Receipt Triggers Automatic Voucher	Y	N
Match Purchase Order to Invoice	Y	Y
Verification of Material Receipt on Purchase Order	Y	Y
Automatically Reports Discrepancies	Y	Y
Hold Invoice Pending Approval	N	N
Hold Invoice if Purchase Order Modified	N	N
Verification of Quoted Cost to Actual Cost	Y	N
Verification Against Duplicate Invoice	Y	Y
G/L Distribution Based on Purchase Order	Y	N
User Defined Vendor Performance Criteria	N	N
Automatic Tracking of Vendor Performance	Y	N
Display Vendor Catalogues	N	N
Automatic Order Placement from Vendor Catalogues	N	N
Create Material Requisitions for Internal Transfer	Y	Y
Maintains Full Purchase Order Audit Trail	Y	Y
Purchase Order Forms Supported:		
Purchase Order	Y	N
Request for Quotation (RFQ)	R	N
Purchase Change Order	R	N
Internal Material Requisition	R	N
Receipt Traveler	T	N
RMA Debit Memo	R	N
Shipper	T	N
Data Input		
Forces Balanced Transactions	Y	Y
Automatic Processing of Prepaid Expenses	T	N
Define Start/End Dates for Expensing Prepays	T	N
Post to G/L Prepaid Account Only When Paid	N	N
Automatic Processing of Accrued Expenses	Y	N
Automatic Amortization Scheduling	T	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Automatic Inter-Company Processing:		
Creates Receivables Transaction Automatically	N	N
Posts Expense in Related Entity Automatically	N	N
Carries Prepaid, etc. into New Year	Y	N
Supports Procurement Card Processing:		
Import Transactions from Credit Card Company	Y	N
G/L Account Assigned by Credit Card Company	Y	N
G/L Account Assigned Manually	Y	Y
Route to Card Holder for Approval	N	N
Route to Others for Approval	N	N
Disallowed Charges Deducted From P/R Automatically	N	N
Supports Travel & Entertainment Reporting:		
Supports T&E Reporting Screens	Y	N
Routes T&E Expense Forms for Approval	Y	N
Posts Reimbursement as A/P Voucher	Y	Y
Posts Reimbursement to P/R	N	N
Tracks and Deducts Advance Payments	Y	N
Assigns Voucher Numbers Automatically	Y	Y
Override Invoice Date as Posting Date	Y	Y
Restricts Discounts by Line Item	N	N
Post Discounts Earned to:		
General Ledger Discount Account	Y	Y
Line Item Cost	N	Y
Multiple Distribution of Expenses	Y	Y
Input Job/Project Costing Details:		
Job/Project Number	Y	Y
Phase Number	Y	Y
Cost Category	Y	Y
Input Inventory Details:		
Item Number	Y	N
Quantity Ordered	Y	N
Quantity Received	Y	N
Input Products and Services in Same Routine	Y	N
Flags Line Items Not Listed on Purchase Order	Y	N
Requires Special Approval for Flagged Items	Y	N
Automatic Segregation of Freight Charges	Y	Y
Prorate Freight Charges:		
To Expense Account	Y	Y
Prorate to Each Item	Y	N
Distributes Freight to Line Item Based on:		
Manual Distribution	Y	Y
Dollar Value	Y	N
Weight	N	N
Cubic Measurement	N	N
User Selects Distribution Method	N	N
User Override	Y	N
Prorate Freight After Item Invoice Received	T	N
Automatic Segregation of Sales Taxes	Y	N
Prorate Sales Tax:		
To Expense Account	Y	Y
Prorate to Each Item	N	N
Schedule Invoice Payment Over Time	T	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Restricts Invoice Amount	M	N
Prevents Alteration of Unit Cost	Y	N
Override Default G/L Distribution in Purchase Order	Y	Y
Modify G/L Distribution for Posted Invoice	N	N
Automatic Payment of Recurring Invoices	Y	Y
Automatic Posting of Loan Principle and Interest	T	N
1099 Backup Withholding	N	Y
Hand Written Check Posting	Y	Y
Free Form Field to Describe Invoice	Y	Y
Automatic Deletion of Invoice and Expense Account	Y	N
Payables Analysis		
Automatic Invoice Approval if:		
Invoice Below Threshold Amount	N	N
Vendor Pre-Approved	N	N
Invoice and PO Subtotals Agree	Y	N
PO Closed and Unit Prices Agree	Y	N
Supports 3-Way Invoice Approval	Y	N
Invoice Approval Workflow System:		
User Defined Workflow Criteria	N	Y
Route to Individual by Dollar Value	N	N
Display Discrepancies Only	N	N
Autodial Vendor	N	N
Contact Manager Tracking	N	N
Create to-do Lists	N	N
Route Up/Down Approval Chain	N	N
Supports Approval Audit Reviews	Y	N
Supports Offsetting Entries Between A/P and A/R	N	N
Automatic Account Aging	Y	Y
Aging Based Upon Discount Date	Y	N
Aging Based Upon Period End Date	Y	N
User Defined Aging Criteria	Y	Y
Payment Scheduling by Discount Date	Y	N
Payment Date Based on User Defined Payment Cycle	Y	Y
Prompts for Excessive Payment Delay	Y	N
Automatic Calculation of Discount	Y	Y
Review and Modify Calculated Discounts	Y	Y
Reinstate Discount After Expiration Date	Y	Y
Part Pay Invoice for Partial Receipt	Y	Y
Screen Review of Invoices Which Are Due:		
By Vendor	Y	Y
By Range of Vendors	Y	N
By Vendor Type	Y	N
By Invoice	Y	Y
By Voucher	Y	Y
By Due Date	Y	Y
By Bank Account	Y	N
Display of Cash Available	Y	Y
Cash Available Includes Projected Revenues	N	N
Analyze all Obligations in Single Screen:		
Sorted by User Defined Periods	Y	N
Invoices Received	Y	Y
Outstanding Purchase Orders	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Unvouchered Receipts	Y	Y
Recurring Charges	Y	Y
Loans Payable	N	Y
Estimated Payroll Expenses	N	Y
Other Fixed Obligations	N	Y
Estimated Operating Expenses	N	Y
Past Due Payables Report	Y	Y
Suspend Recurring Payments	Y	Y
Clear Payment Schedule	Y	N
Automatic Recalculation of Payment Schedule:		
Users Specified Total Payment	N	N
User Specified Percentage Reduction	N	N
Alter Due Dates	Y	Y
Exclusion of Specified Invoices	Y	Y
Partial Payment of Specified Invoices	Y	Y
Select Specific Invoices	Y	Y
Select Specific Vendors	Y	Y
Manual Selection of Payments:		
Specific Invoices	Y	Y
Specific Vendors	Y	Y
Adjust Invoice Amount During Payment Processing	N	N
Assign Payment Priority by Vendor	Y	N
Put Vendor on Hold	Y	Y
Pay Invoices Which Are Not on File	Y	N
Supports Approval Prior to Check Printing	Y	N
Supports Invoice Adjustments After Check Printing	N	N
Automatically Deducts Adjustment in Next Check	N	N
Check Writing		
Supports Multiple Checking Accounts	Y	Y
Assign Bank Account Based on:		
Vendor	Y	N
Entity/Location	N	Y
Float Maximization	N	N
System Printed Checks	Y	Y
Prints Manual Checks	Y	Y
Check Formats Supported:		
Laser Checks	Y	Y
MICR	T	N
EDI	T	N
EFT (Electronic Funds Transfer)	T	N
Automatic Assignment of Check Number	Y	Y
Manual Assignment of Check Number	Y	Y
Check for Duplicate Check Number	Y	Y
Manual Check Cost Distribution	Y	Y
Pay Multiple Invoices With One Check	Y	Y
Print Check Details on More Than One Check Stub	Y	Y
Print Separate Check Remittance Advice	Y	N
Sales Tax Payment	N	Y
Voided Checks	Y	Y
Void Check Automatically Reinstates Transactions	Y	Y
Prints Discounts Taken	Y	Y
Prints Facsimile Checks	Y	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Prints Message on Check Stub	Y	Y
Check Register Before Printing	Y	Y
Full Bank Statement Reconciliation	Y	Y
Control Reports		
Invoice Summary	Y	Y
Transaction Register	Y	Y
Sort Transaction Register by GL Account	Y	N
Sort Transaction Register by Transaction Type	Y	N
Sort Transaction Register by Vendor	Y	Y
Vendor Master Changes	Y	Y
Credit, Debit, and Cancellation Report	Y	Y
Financial Reports		
Vendor List	Y	Y
Receiving Report:		
Actual Receipts	Y	Y
Actual Receipts Sorted by Date (History)	Y	Y
Actual Receipts Sorted by Receipt Type	Y	N
Anticipated Receipts	Y	Y
Open Purchase Orders Sorted by:		
Buyer	Y	N
Requested Delivery Date	Y	N
Expedite Status	N	N
Inventory Item	Y	Y
Job/Project	Y	N
Backordered Sales Orders	Y	N
Production Work Order	N	N
Unvouchered Receipts Sorted by:		
Vendor	Y	Y
Inventory Item	F	N
General Ledger Account	F	N
Cash Requirements Report:		
Sort by Due Date	Y	Y
Sort by Discount Date	Y	N
Print Total Discounts Available	Y	Y
Include All Obligations	R	N
Summarize by Obligation Type	R	N
Aged Accounts Payable Report	Y	Y
Period End Check Register	Y	Y
Purchase Journal Sorting:		
Vendor	Y	Y
Vendor Category	Y	N
General Ledger Code	Y	N
Inventory Item Number	Y	N
Job Number	Y	N
Department	Y	N
Buyer	Y	N
Purchase Comparisons:		
Previous Period Versus Last Year	Y	N
Year to Date Versus Last Year	Y	N
Previous Period Versus Budget	N	N
Year to Date Versus Budget	N	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Discounts Lost	Y	N
Discounts Earned	Y	N
Discounts as % of Total Payments for:		
Discounts Earned	R	N
Discounts Lost	R	N
1099 Reports	Y	Y
Vendor Analysis Report:		
All Transactions	Y	Y
Discounts Taken YTD	Y	N
Discounts Lost YTD	Y	N
Discounts Taken Previous Years	Y	N
Discounts Lost Previous Years	Y	N
Purchase History This Year	Y	Y
Purchase History Previous Years	Y	Y
Buyer Performance Analysis Sorted by:		
Exception Code	R	N
Price Variances	R	N
Delivery Times	R	N
O/S/D Exception Reporting Sorted by:		
Financial Period	R	N
Item	Y	N
Vendor	Y	N
Buyer	Y	N
Reject Code	Y	N
Delivery Times	R	N
Display Trend Line Graphically	R	N
Purchase Price Variance Analysis by:		
Vendor	Y	N
Inventory Item	Y	N
Buyer	R	N
Standard Cost vs. Actual Cost	Y	N
Average Cost vs. Actual Cost	R	N
Preferred Vendor vs. Other Vendors	Y	N
Statistical History Reports:		
Summary for Multiple Time Periods	Y	Y
Summaries Cut Across Multiple Years	Y	Y
Purchase Orders Written	Y	Y
Internal Requisitions	Y	N
Normal Restock Purchase Orders	F	N
Stock Out Purchase Orders	F	N
Production Work Order Purchase Orders	F	N
Expedited Purchase Orders (All Types)	N	N
Invoices Processed	Y	Y
Average Invoice Value	R	N
Invoices Paid on Time	Y	Y
Invoices Paid Late	Y	Y
Invoices Paid on Time as % of Total Invoices	R	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

DYNAMICS

CLASSIC

Accounts Receivable

Customer Master File

Divisional Accounts Receivable	Y	Y
Roll A/R Processing into Parent Company	T	N
Open Item Customers	Y	Y
Balance Forward Customers	Y	Y
Automatically Assigns New Account Number	Y	Y

Change Customer ID Number:

Change Individual Customer ID	T	N
Mass Change Customer ID Numbers	T	N
Automatically Updates Transaction Files	T	N
Consolidate Customer Files and Transactions	T	N
Supports Order By, Ship to, Paid by Addresses	Y	Y
Sort Customer List Alphabetically	Y	Y
Supports Foreign Addresses	Y	Y
Supports COD Customers	Y	Y
Tracks Specific COD Terms	Y	Y
Supports Occasional Customers	Y	Y
Multiple Ship to Addresses	Y	Y
Record Receiving Hours at Each Ship to Address	A	N
Record Delivery/Handling Instructions	Y	Y
FOB Terms	A	Y

Assign Freight Carrier:

Single Freight Carrier per Customer	Y	N
Separate Freight Carrier per Ship to Address	Y	Y
Stores UPS Zone Code	Y	N
Ship Complete Only Notation	N	Y
Item Substitution Notation	N	Y
Identifies Customer Type	Y	Y
Default Revenue Code	Y	Y

Supports Credit Management System:

Web-Based Credit Applications	T	N
Internal Credit Analysis Screens	T	N
Direct Link to Credit Rating Service	T	N
Tracks D&B Rating	T	N
Workflow-Based Application Processing	T	N
Assign Credit Review Date	T	N
Set Individual Credit Limits	Y	Y
Set Blanket Finance Charges	Y	Y
Set Individual Finance Charges	Y	N
Set Individual Sales Discount	Y	Y
Set Blanket Payment Terms	Y	N
Set Individual Payment Terms	Y	Y
Tracks Customer Payment History	Y	Y
Calculates Credit Rating Automatically	T	Y

Supports Credit Limit/Hold Functions:

Customer Master File Flagged Automatically	Y	N
Credit Alert Report Generated Automatically	Y	N
New Orders Blocked Automatically	Y	N
Credit Limit Review Date Assigned Automatically	N	N
Segregate Customers by Payment History	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Quick Payment Review:		
Last Invoice Number	Y	Y
Last Invoice Date	Y	Y
Invoice Amount	Y	Y
Last Payment Date	Y	Y
Check Number	Y	Y
Amount	Y	Y
Average Collection Period	Y	Y
Percentage On Time Payment	R	N
Years as a Customer	R	N
Primary Contact	Y	Y
Primary Contact Telephone Number	Y	Y
Supports Multiple Contacts Simultaneously for:		
Order By Address	Y	Y
Ship to Address	Y	Y
Pay From Address	Y	Y
Sales Account Representative	Y	Y
Collections Representative	Y	Y
Statement Options	Y	Y
Assign Statement Printing Cycle Options	Y	N
Statement Includes/Excludes Closed Transactions	Y	N
Record Exemption ID's for Non-Taxable Customers	Y	Y
Comment Field	Y	Y
Customer Contact Manager:		
Unlimited Notes by Date and User	Y	Y
Call Back Scheduling	Y	N
Workflow Forwarding with Attached Notes	Y	N
Store all Applicable Documents	Y	N
Review by User ID	Y	N
Review by Item ID	Y	Y
Review by Customer PO/Sales Order	Y	Y
Review by Subject Matter	Y	N
User Defined Customer Master Fields	Y	Y
Invoicing		
User Designed Invoices	Y	Y
User Designed Statements	Y	Y
Automatic Invoice Numbering	Y	Y
User Defined Invoice Numbering	Y	N
Automatic User Defined Invoice Numbering	Y	Y
Assign Posting Date/Period vs. Invoice Date	Y	N
Automatic Billing of Recurring Invoices:		
Monthly	Y	Y
Variable	Y	Y
Future Due Invoicing	Y	Y
Supports Contract Invoicing:		
Parties Involved	Y	N
Contract Terms and Dates	Y	N
Invoice Dates and Amounts	Y	Y
Payment Terms	Y	Y
Contract Price Management:		
Flat Percentage Discount off Retail	Y	N
Sliding Scale Depending Upon YTD Sales Level	M	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Customer Specific Pricing Matrix	Y	N
Calculates and Posts Rebates to A/P	N	N
Calculate and Post Rebate as A/R Credit	N	N
Generates Contract Management Reports	Y	N
Calculates Contract Penalties	Y	N
Supports Partial/Extended Payment Schedule:		
Entire Invoice	T	Y
Specific Line Items	T	N
User Defined Dates and Amounts	T	N
Includes Interest Calculations	T	N
After the Fact Invoicing	Y	Y
Automatic Credit Check	Y	Y
Overdue Account Flag	Y	Y
Input Reference Number on Invoice	Y	Y
Override Default Payment Discount Terms	Y	Y
Credit Invoice to Job	N	Y
Line Item Credit to Single G/L Account	Y	Y
Line Item Credit to Multiple G/L Accounts	Y	N
User Defined Description Codes:		
Products	Y	Y
Services	Y	Y
Multi-Line Billing Code Descriptions	Y	Y
Free Form Invoicing	Y	Y
User Defined Messages	Y	Y
Multiple Sales Tax Reporting	Y	Y
Line Item Default Tax Coding	Y	Y
Credit Cost of Goods Sold by:		
Line Item	Y	Y
Inventory Item	Y	N
Revenue Code	N	N
Customer Code	N	N
User Override	Y	N
Automatic Calculation of Sales Tax	Y	Y
Posts Sales Tax Liability to General Ledger	Y	Y
Posts Sales Tax Liability to Accounts Payable	N	N
Segregates Freight Charges	Y	N
Calculates Freight Charges Automatically	T	N
Automatic Calculation of Discounts	Y	Y
Supports Multiple Page Invoices	Y	Y
Prints Multiple Copies Automatically	N	Y
Prints Month End Billing Statement/Invoice:		
Single Summary Statement/Invoice	N	N
Summary Statement Plus Detailed Invoices	N	Y
Assigns Blanket Invoice Number	N	N
Real Time Automatic Inventory Adjustments	Y	Y
Automatic Posting of Inter-Company Sales	T	N
Supports Debit and Credit Memos	Y	Y
Supports Reason Codes for Debit/Credit Memos	A	N
Debit/Credit Memo Automatically References Original Invoice	Y	N
System Prevents Excessive Credit Memos	N	N
Mailing Labels	Y	Y
Supports Financing Plans	T	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Posts Principle and Interest Automatically	T	Y
Prints Contract Payment Books	T	N
Cash Receipts		
Supports Multiple Bank Accounts	Y	Y
Default Bank Account Assigned in Customer Master	Y	N
Supports Automatic Bank Debit	T	Y
Look Up Customer by Invoice Number	Y	Y
Supports Unidentified Receipts Processing	N	Y
System Displays all Outstanding Invoices	Y	Y
Credit Payment to Multiple Open Items	Y	Y
Split Payment Across Multiple Companies	T	Y
Override Default G/L Account Distributions	Y	Y
Accept non-A/R Cash Receipts	N	N
Includes Open Credits Automatically	Y	Y
Credit Payment to Oldest Invoice First	Y	Y
Credits Payments to O/S Finance Charges:		
Automatic Based on Invoice ID Input	N	N
User Can Override	Y	Y
Supports Variable Payment Terms:		
Revolving	N	N
Fixed	N	Y
Time Based	Y	N
Supports Less Than Full Payment:		
Discounts	Y	Y
Partial Payments	Y	Y
Credit Payment to Specific Line Items	N	N
Insert Cash Receipt Explanation	A	N
Flag Part Paid Invoice for Immediate Resolution	T	N
Supports Prepayment	Y	Y
Calculate and Retain Overpayments	Y	Y
Prints Overpayment Checks and Refunds	N	N
Write off Small Amounts	Y	N
Reinstate an Invoice for Insufficient Funds	Y	Y
Automatic Charge for Returned Checks	Y	Y
Automatic Notation of Bad Checks	Y	Y
User Defined Purge of Paid Invoices	Y	Y
Prints Deposit Slip	Y	Y
Debt Collection		
Specific Debt Collection Program	T	Y
Debt Collection Program Includes:		
Automatic Trigger and Transfer	N	N
Route to Predefined Collections Agent	N	N
Displays Past Collections History	T	Y
Contact Manager Functions	T	N
Collection Scripts	R	N
Level Tracking and Transfer	N	N
Workflow Forwarding with Notes	N	N
Collections Review	R	Y
Establishes Proactive Credit Watch for:		
Specific Customers	N	N
User Defined Invoice Trigger Amount	N	N
Suggests Customers for Credit Watch	N	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Anticipates Due Date and Sends Letter	N	N
Aging Schedule Based Upon Actual Date	Y	N
Aging Schedule Sorted by Collections Representative	Y	N
Aging Schedule Mirrors Payment Terms	Y	Y
User Defined Aging Criteria	Y	Y
Summary Aging Report	Y	Y
Detailed Aging Report	Y	Y
Screen Display of Customer Account	Y	Y
Screen Display of Customer Overdue Accounts	Y	N
Print Range of Customer Accounts	Y	Y
Statement Displays A/R Balance	Y	N
Print Statements Only for Overdue Accounts	Y	Y
Automatically Send Statements Electronically:		
FAX	M	N
E-Mail	M	N
Internet	M	N
Includes User Defined Cover Letter	M	N
Non-Print Statement if Below Threshold	Y	N
Aged Receivables Sorted by Age	Y	N
Statement Messages	Y	Y
Holds Invoices Which Are in Dispute	T	N
Reprint Posted Invoices	Y	Y
Special Dispute Resolution Tracking System	T	N
Credit Exception Reporting and Analysis	Y	N
Multiple Page Statements	Y	Y
User Defined Statement Cycle	Y	Y
Automatic Calculation of Finance Charges	Y	Y
Automatic Calculation of Late Fees	M	N
User Override of Finance/Late Charges	Y	Y
Compounding of Finance Charges	Y	Y
Control Reports		
Invoice Summary	Y	Y
Transaction Register	Y	Y
Sort Transaction Register by General Ledger Account	Y	N
Sort Transaction Register by Transaction Type	Y	N
Tax Register	Y	N
Sort Tax Register by Responsible Agency	Y	N
Customer Master Changes	Y	Y
Credit and Cancellation Report	R	Y
Financial Reports		
Customer List	Y	Y
Detailed Customer Transaction Report:		
All Transactions	Y	Y
Year to Date	Y	Y
Each Month	Y	Y
Sales Analysis by:		
Customer	Y	Y
Customer Category	Y	Y
Product	Y	Y
Sales Representative	Y	Y
Region	Y	Y
Department	Y	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Store	Y	N
Gross Profit Analysis by:		
Customer	Y	Y
Customer Category	R	Y
Product	Y	Y
Sales Representative	R	Y
Region	Y	N
Department	Y	N
Store	Y	N
Gross Profit Expressed as:		
Dollar	Y	N
Percentage of Revenue	Y	Y
Trend Analysis by Revenue Type:		
Yearly Basis	Y	Y
Monthly Basis	R	Y
Cash Flow Forecast:		
By Due Date	Y	Y
By Discount Date	Y	N
By Average Payment Date	R	N
Rank Customers by:		
Dollar Volume	Y	Y
Gross Margin Dollars	R	N
Gross Margin Percentage	R	N
Fully Allocated Net Profit	N	N
Customer Net Profit Based Upon:		
User Defined Cost Elements	N	N
Cost Factors Updated Automatically	N	N
Annual Sales Force Support Cost	N	N
Standard Cost per Sales Order	N	N
Special Order Handling Costs	N	N
Shipping and Handling Costs	N	N
Freight	N	N
Average Payment Days Cost of Funds	N	N
Overdue Account Collection Overhead	N	N
Special Sales Reports	Y	Y
Monthly Sales Tax Reports	Y	Y
Prints COD Tags and Labels	Y	Y
Dunning Letters	T	Y
Court Writs	R	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

DYNAMICS

CLASSIC

Payroll

Employee Files

Restricts Access to Sensitive Files	Y	Y
User Defined Employee Master Fields	Y	N

Basic Employee Information:

Marital Status	Y	Y
Job Class	Y	Y
Date of Hire	Y	Y
Date of Review	Y	Y
Termination Date	Y	Y
Date of Last Check	Y	Y
Tracks Citizenship Information	Y	Y
Automatic Assignment of Employee Number	M	N
User Defined Numbering Convention	Y	Y
Assigns Default Department	Y	Y
Assigns Default Pay	Y	Y
Assigns Default Pay Cycle	Y	Y

Pay Periods Supported:

Daily	Y	Y
Weekly	Y	Y
Bi-Weekly	Y	Y
Bi-Monthly	Y	Y
Monthly	Y	Y
Quarterly	Y	Y
10 Pay Periods Per Year	Y	N
13 Pay Periods Per Year	Y	N
Annual	Y	N

Position Classification Determines Rate for:

User Defined Position Tables	Y	N
Salaries	Y	Y
Straight Time	Y	Y
Shift Premium	Y	N
Overtime	Y	Y
Vacation Pay	Y	Y
Holiday Pay	Y	Y
Automatically Applies Scheduled Raises	Y	N
Automatically Applies Cost of Living Adjustments	Y	N
Implements Retroactive Pay Raise	M	N

Assigns Default Expense Distribution:

Normal Wages	Y	Y
All Wages and Benefits	Y	N
Single Cost Account Only	N	N
Multiple Cost Accounts	Y	Y
Multiple Departments	Y	N
Dollar Distribution Only	N	Y
Percentage of Gross Pay	Y	N
Supports Automatic Deductions	Y	Y

Deduction Calculations:

Percentage	Y	N
Lump Sum	Y	Y
User Defined	Y	Y
Deduct Meal Allowances	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Credit Meal Allowances	Y	Y
Record, Track, and Deduct Advances	Y	Y
Supports Local Union Benefit Reporting	Y	Y
Supports Calculation of Employer Contribution	Y	Y
Process Short Term Deductions Over Specified Periods	Y	Y
Deduction Features Supported:		
Garnishments	Y	Y
Other Legal Actions	Y	Y
Voluntary Deductions	Y	N
Automatically Applies Remainder	Y	Y
Deduction Limit Management:		
Set Minimum Fixed Dollar Earning	Y	Y
Set Deduction Limits	Y	Y
Set Deduction Minimums	Y	Y
Tracks Deductions as Non-Mandatory	Y	Y
Automatically Pays Employee Obligations:		
Prints Check in Payroll Check Run	N	Y
Establishes Payee in A/P From Payroll Module	N	N
Posts Deduction as Unpaid Voucher Automatically	N	N
Tracks Accrued Sick and Vacation Pay:		
Accrued Sick Days	Y	Y
Accrued Vacation Days	Y	Y
Vacation Accrual Based Upon:		
Hours Worked	Y	Y
Months Worked	M	Y
Employment Anniversary Dates	Y	Y
Calendar Year End Dates	Y	Y
Tracks Minimum Qualifying Period	Y	N
Tracks Compensatory Time Off Accrued	Y	N
Sick Leave Accrual Based Upon:		
Hours Worked	Y	Y
Months Worked	M	Y
Employment Anniversary Dates	Y	Y
Calendar Year End Dates	Y	Y
Tracks Minimum Qualifying Period	Y	N
Carries Over to New Year:		
Vacation Days	Y	N
Sick Leave	Y	N
Compensatory Time Off	Y	N
Sets Limits on Time Carried Forward	Y	N
Automatically Offsets Sick Pay Received/Accrued	Y	Y
Calculates Employer FICA for Sick Leave	Y	Y
Prevents Accrual During Unpaid Leave	Y	N
Accrues and Tracks Other Paid Leave	Y	N
Tracks Workers Compensation Information	Y	Y
Tracks Unpaid Leave for:		
Authorized Time Off	Y	N
Unauthorized Time Off	Y	N
User Defined Categories	Y	N
Supports Individual Savings Calculations	Y	N
Supports Retirement Programs	Y	Y
Calculates Employer Contribution to Retirement Funds	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Supports Additional Tax Withholding	Y	Y
Direct Deposit	Y	Y
Vendor Provided Tax Tables:		
Federal Withholding	Y	Y
State Withholding	Y	Y
County Withholding	T	Y
Local Withholding	T	Y
FICA	Y	Y
FUTA	Y	Y
SUTA	Y	Y
User Can Change Tax Tables	Y	Y
Supports Insurance Submissions	N	Y
Segregates Active and Inactive Employees	Y	Y
Calculates Termination Pay Automatically	Y	N
Human Resource Management		
Payroll Benefits Administration	Y	N
Open Position Tracking		N
Position Definition	Y	N
Requested Fill-by Date	Y	N
Skills Definition	Y	N
Applications Received	Y	N
Status of Individual Applications	Y	N
Summary for all Open Positions	Y	N
Candidate Tracking	Y	N
Employee Tracking	Y	N
Time and Attendance Administration	Y	N
Job Performance Tracking	Y	N
Training Administration	Y	N
Internal Class/Training Tracking and Scheduling	Y	N
Educational Proficiency Tracking	Y	N
COBRA Administration	Y	N
Employee Health and Safety	Y	N
Employee and Labor Relations	Y	N
Payroll/Benefits Budgeting	N	N
Definitions and Specifications:		
Job Classifications	Y	N
Position Definitions	Y	N
Skill Definitions	Y	N
Skill Level Specifications	Y	N
Qualifications Associated with Positions	Y	N
External Job Related Educational Qualifications	Y	N
Supports On-Line Forms and Research for:		
HR Forms	Y	N
Job Descriptions	Y	N
Employee Handbooks	Y	N
Employment Law	Y	N
Current HR Related Articles (Internal and External)	Y	N
HR Workflow Controls:		
User Defined HR Process Workflows	Y	N
Application Review	Y	N
Hiring	Y	N
Training	Y	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Internal Job Postings	Y	N
Transfers	Y	N
Terminations	Y	N
Self-Service Functions:		
Information Kiosks	Y	N
Inter/Intranet	Y	N
Telephony	N	N
Document Scanning and Display	T	N
Imaging/Employee Photos	Y	N
Alert and Notification System	Y	N
Tracks Property Assigned to Employees	Y	N
Supports Ad-Hoc Queries	Y	N
Supports User Defined Employee H/R Fields	Y	N
Customizable	Y	N
Canadian Payroll Processing		
Supports Registered Retirement Programs	T	N
Vendor Provided Canadian Tax Tables:		
Federal Income Tax	T	N
Quebec Income Tax	T	N
CPP	T	N
QPP	T	N
E1	T	N
Ontario Employee Health Tax	T	N
Quebec Health Insurance	T	N
Canadian Payroll Reporting:		
Prints T4's	T	N
Prints T4A's	T	N
Prints Relevel's	T	N
Remittance Report	T	N
Record of Employment	T	N
Receiver General Summary Report	T	N
RSP Contributions Report	T	N
Data Input and Cost Distribution		
Automatic Payroll Processing	Y	Y
Enter Payroll Checks Manually	Y	Y
After the Fact Payroll Processing	Y	Y
Accepts Payroll Data From Remote Terminals	Y	N
Accepts Data From Time Clock	T	N
Supports Time Billing	Y	Y
Process Multiple Checks for One Employee	N	Y
Multiple State/Province Processing	Y	Y
Multiple State/Province Processing for One Employee	Y	Y
Specify Pay Types to be Processed	Y	Y
Process Payroll More than Once per Week	Y	Y
Process Payroll for Selected Employees	Y	Y
Process Salaried Employees Automatically	Y	Y
Supports Tip Income Reporting	Y	Y
Supports Piece Rates	Y	Y
Wage Minimum Versus Tips or Piece Rates	M	N
Pay Rate Based on Work Performed	Y	N
Automatic Processing of Temporary Upgrade	Y	N
Pays Shift Differentials Automatically	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Supports Automatic Calculation of Commissions:		
Gross Sales	N	N
Gross Margin	N	N
Flat Rate	N	N
Percent In Excess of Minimum	N	N
Manual Input of Commission Data	Y	N
Supports Draw Against Earnings	Y	N
System Prepared Worksheet	Y	Y
Input Hours Worked	Y	Y
Input Time Clock Data	T	N
Supports Military Time	Y	N
Retain Hours Worked from Previous Week	Y	N
Automatic Alert for Missing Time Cards	M	N
Hides All Pay Rate Fields	Y	N
Calculates Overtime Automatically	Y	Y
Default to Normal Overtime Rates	Y	N
User Defined Other Overtime	Y	Y
Pay Overtime to Salaried Employees	Y	Y
Verifies Qualifications for:		
Vacation	Y	Y
Holiday	Y	N
Sick Leave	Y	Y
Personal Days	Y	N
Other Paid Time Off	Y	N
Verifies New Employee Minimum Service	Y	N
Reduce Tax Option for Miscellaneous Income	Y	N
Checks User Defined Tolerances	Y	N
Assigns Cost to Multiple Destinations:		
Hourly Employee	Y	Y
Salaried Employees	Y	Y
Departments	Y	N
General Ledger Accounts	Y	Y
Job/Project Costing	Y	N
Work Orders	Y	N
Fixed Asset Repair/Maintenance	N	N
Assigns Employer Taxes to Multiple Destinations	Y	Y
Distribute Payroll Cost on a Percentage Basis	Y	N
Calculates Taxes Automatically:		
Employer FICA	Y	Y
Workman's Compensation	Y	Y
Federal Unemployment	Y	Y
State Unemployment	Y	Y
Post Deductions Automatically:		
To Expense Account	Y	Y
To Liability Account (Not A/P)	Y	Y
To Accounts Payable	N	N
Pay Withholding and FICA From Payroll	N	Y
Pays Federal Taxes Electronically	T	Y
Repay Deductions from Payroll Module	N	N
Payroll Check Writing		
Process Quick Checks	Y	Y
Pre-check Payroll Audit	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Print Checks by:		
Department	Y	N
Current Location	M	N
Alphabetically Sorted by Last Name	Y	Y
Pay Frequency	Y	Y
Flags Abnormal Checks	M	Y
Flags Negative Checks	Y	Y
Prints Exception List for all Pay Rate Changes	Y	N
Supports Approval Process Prior to Printing	Y	Y
Void or Reprint Selected Checks	Y	Y
Void Check With Auto Reverse	Y	Y
Void or Reprint W2 or 1099	Y	Y
Print W2 and 1099 After Year End	Y	Y
Prints Details of all Income and Deductions	Y	Y
Supports Direct Deposit	Y	Y
Prints Facsimile Checks	Y	N
Prints Tax Withholding Checks	N	N
Payroll Check Reconciliation	Y	Y
Control Reports		
Costing Reports	Y	N
General Ledger Distribution Report	Y	Y
Hours Earnings Report	Y	Y
Commission Report	Y	N
Deductions Register	Y	Y
Payroll Register	Y	Y
Check Register	Y	Y
Direct Deposit Report	Y	Y
Voided Checks	Y	Y
Financial Reports		
Employee List:		
Summary	Y	Y
Detail	Y	Y
Prints Employee Mailing Labels	Y	N
Employee Earnings Report	Y	Y
Departmental Payroll Report	Y	Y
Payroll Cost Report Date Ranges:		
Current Period	Y	Y
Year-to-Date	Y	Y
Current and YTD on Same Report	Y	N
User Defined Date Ranges	Y	Y
Other Payroll Reports:		
Vacation Pay Report	Y	Y
Sick Pay Report	Y	Y
Employee Termination Report	Y	Y
Job Cost Report	Y	N
User Defined W2	Y	Y
Magnetic Media W2	Y	Y
940 and 941 Schedule Information	Y	Y
941 Worksheet	Y	Y
Unemployment Tax Reports	Y	Y
State Disability Report	R	N
Workers Compensation Report	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Union Reporting:		
Employee Membership Roster	Y	N
Employee Contribution Deductions	Y	Y
Employer Obligations	Y	N
Minority Hiring Report	Y	N
Certified Payroll Report	Y	N
Overtime Analysis	Y	N
Vacation and Sick Leave Analysis	Y	N
Detailed Vacation Planning Charts	Y	N
Attendance Record	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

DYNAMICS

CLASSIC

Inventory

Inventory Master File

User Defined Numbering Convention	Y	N
Define Item ID by Item Characteristics	M	Y
Define Procurement Code (Make/Buy)	Y	N
Group Parts Using Similarities	Y	N
Change Item ID and Transactions	T	N
Supports Superseded Items	N	N
Combine Original and Superseded Item Histories	N	N
Multi-Line Item Descriptions	M	Y
Supports Negative On-Hand Quantities	Y	Y

Item Status Code:

Active	Y	Y
Inactive	Y	Y
Obsolete	T	Y
Planning	T	Y

Item File Includes Technical Specifications:

Drawing Numbers	Y	Y
Display Mechanical Drawings	Y	N
Schematic Diagrams	Y	N
Technical Specifications Text	Y	N
Parts Lists	Y	N
Jump to Component Technical Specifications	Y	N
Item File Supports Item Picture	Y	N
Supports Serial Numbering	Y	Y
Tracks Serial Numbers of Components	Y	Y
Supports Lot Tracking	Y	Y
Identify Customer(s) from Serial/Lot Number	Y	Y
Supports Multi-Dimensional Items	T	N
Supports "Requires Inspection" Flag	T	N

Supports Bar Code Tracking:

Material Receipt	T	N
Translates Supplier Bar Code	T	Y
Inventory Stock Count	T	Y
Order Picking	T	Y
Product Line Segregation	Y	N
Shipping Weight	Y	Y
Shipping Dimensions	A	Y
Supports Shelf Life Tracking	Y	N
Picks Items Based on Shelf Life	M	N
Converts Item to Dead Stock With Write Off	M	N
Cycle Count Code	Y	N

Cycle Count Code Based on:

ABC Class	Y	Y
User-Defined Criteria	F	N
ABC Code	Y	Y

ABC Class Code Management:

Total Cost	Y	N
Lead Time	F	N
Percent Usage	F	N
YTD Usage	F	N
Automatic Update Option	F	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Movement Class	Y	N
Supports Consignment Inventory	Y	N
Manages Customer Owner Inventory:		
Track Customer Material	N	N
Maintain Customer Lists and Ship-to Addresses	N	N
Print Customer Inventory Reports	N	N
Enter Customer Shipping Orders	N	N
Print Pick Lists	N	N
Print Packing Lists	N	N
Print Bills of Lading	N	N
Calculate and Bill Handling Fees (per Order)	N	N
Calculate and Bill Warehousing Fees	N	N
Inventory Costing Method:		
LIFO	Y	Y
FIFO	Y	Y
Standard Cost	Y	Y
Average Cost	Y	Y
Weighted Average	F	N
Mass Change Cost Revaluation	Y	N
Modify Standard Cost Based Upon:		
Most Recent Purchase Price	Y	Y
Most Recent Average Price	M	N
User Defined Formula	M	N
Modify User Defined Items Groups	M	N
Normal Vendor:		
Name	Y	Y
I.D. Number	Y	Y
Vendor Part Number	Y	Y
Converts Item Number to Vendor Number	Y	Y
Last Purchase Date	Y	N
Last Unit Cost	Y	N
Alternate Vendors	Y	N
Copy Vendor Information for New Items	N	N
Default Revenue Account	Y	Y
Default Cost of Goods Sold Account	Y	Y
Sales Tax Rate	Y	Y
Excise Tax Rate	Y	N
Pricing Conventions:		
Single Price Only	N	Y
Multiple Price Levels	Y	Y
Percentage of Actual Cost	Y	N
Percentage of Average Cost	Y	N
Percentage of Standard Cost	Y	N
Percentage of Replacement Cost	N	N
List Price	Y	Y
Blanket Discount	Y	N
Dollar Volume Discount	Y	N
Item Volume Discount	Y	Y
Item Costing	Y	Y
Supports Warehouse Level:		
Item Pricing	N	N
Costing	N	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Pricing	N	N
Customer Price Matrix Options:		
Customer All Items	Y	N
Customer by Item	Y	N
Customer by Item Group	Y	N
Customer by Product Class	Y	N
Customer Type All Items	Y	Y
Customer Type by Item	Y	N
Other Customer Contract Options:		
Maintain Multiple Contracts Per Customer	T	N
Copy Existing Rate Table	T	N
Track Contract Quantity Volume	T	N
Track Contract Dollar Volume	T	N
Calculates Contract Penalties	M	N
Supports Customer Rebate Programs	R	N
Reorder Conventions:		
Manual	Y	Y
Automatic	T	Y
Minimum Stock Level	T	Y
Maximum Stock Level	T	Y
Normal Reorder Quantity	Y	Y
Average Usage	N	N
Period Usage	N	N
Average Lead Time	N	N
Calculates EOQ	T	N
Reorder Control Includes:		
Forecasted Demand	N	N
Estimated Production	N	N
Sales History	N	N
Sales History Adjusted for Seasonal Fluctuations	N	N
Sales History Adjusted for Extraordinary Orders	N	N
Reorder Point Adjusted for Vendor Lead Time	Y	N
Vendor Lead Time Includes:		
Average Time to Issue Purchase Order	N	N
Vendor Reaction Time to Ship Material	N	Y
Average Shipping Time	Y	N
Vendor Lead Time Based On:		
Moving Average	N	N
Period Average	Y	N
Forecasted Lead Time	N	N
Mean Absolute Deviation Factor	N	N
Last Number of User Defined Orders	N	N
Vendor Lead Time Tracks Time Ranges	N	N
Reorder Control Includes Internal Lead Times:		
Purchasing Order Processing Time	T	N
Machine Setup	T	N
Queue Time	T	N
Run/Production Time	T	N
Wait Time	N	N
Define Commission Rate	Y	N
Define Commission Types:		
Define for Each Item	M	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Define Commission Rate Groups	N	N
Prevents Unauthorized Alteration of Records	Y	Y
Inventory Control/Assembly Systems		
Supports Multiple Warehouses	Y	Y
Multi-Warehouse Communications Protocols:		
On-Line With Host System	Y	N
Batch Update at Day's End	Y	N
Multiple Updates During Day	Y	N
Supports Intranet Query	Y	N
Supports Internet Queries	Y	N
Supports Radio Frequency Management	T	N
Multiple Stocking Locations in Same Warehouse	N	N
Central Warehouse Feeds Satellite Locations	N	N
Supports Bin Locations	Y	N
Multiple Bin Locations for Same Item	N	N
Supports Nettable/Non-Nettable Locations	T	N
Multiple Units of Measure for Same Item	Y	Y
Supports Kits/Bill of Materials:		
Single Level Bill of Materials	Y	Y
Multi-Level Bill of Materials	Y	Y
Unlimited Level Bill of Materials	Y	N
Calculates Yield for Whole Bill	N	N
Calculates Yield for Individual Components	N	N
Supports Decimal Quantities in BOM	Y	N
Bill of Material Types Supported:		
Engineering	Y	N
Manufacturing	Y	N
Planning	N	N
Cross Reference Bill of Materials to:		
Drawing Number	Y	N
Engineering Change Number	A	N
Engineering Change Date	A	N
Vendor Part Numbers	A	N
CAD Integration:		
AutoCAD	N	N
Pro-Engineer	N	N
Other	N	N
Engineering Change Management Functions:		
Effective Date Established for MRP Planning	N	N
New BOM Effective When Material Consumed	N	N
Automatic Revision When Effective Date Reached	N	N
System Maintains Full Revision History	N	N
Mass Change all Product Structures	N	N
Mass Delete in all Product Structures	N	N
Supports Tag-Along Sets	Y	N
Bill of Materials Includes:		
Labor Costs	Y	Y
Labor Rates	N	N
Standard Assembly Times	N	N
Standard Labor Variances	N	N
Machine Set Up Costs	T	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Machine Run Time Cost	T	N
Scrap Factors	Y	N
Shrinkage	N	N
As-Required Floor Stock	T	N
Outside Processing/Subcontractor Costs	T	N
Overhead Costs	T	N
Supports Tool Management Functions:		
Lists Tool Requirements for Each Operation	N	N
Tracks Quantity, Location, and Ownership of Tools	N	N
Determines Tool Requirements for Production Orders	N	N
Tracks Tool Status/Availability	N	N
Generates "Where Used" Reports	N	N
Maintains Detailed Costs at Component Level	Y	Y
Roll up Costs on User Specified Part Number	F	N
Copy Existing BOM to New Bill of Materials:		
Copy Entire Bill of Materials	Y	N
Copy Specific Sub-Assemblies	Y	N
Supports Template Bills of Materials	Y	Y
Mass Replace Component	M	N
Supports Phantom Bills for What If Analysis	Y	N
Supports Work Orders for Light Assembly	Y	Y
Work Order Includes:		
Breakdown by Operations to be Performed	T	N
Estimated Total Time Per Operation	T	N
Labor Per Operation	T	N
Machine Time Per Operation	T	N
Off-Site Processing	T	N
Supports Sub Assembly Tracking and Assembly	T	Y
Work Orders Created Automatically	T	Y
Supports Work Order Job Costing	T	N
Assigns Required Completion Dates for Work Orders	T	Y
Supports Low Level Assembly Planning:		
Demand Forecasting	T	N
Material/Sub Assembly Review Based on Forecast	T	N
Purchase Order Creation Based on Forecast	T	N
Creation of Assembly Schedules	Y	N
Assembly Schedule Review and Modification	Y	N
Supports Kit Disassembly	N	Y
Supports Off-Site Process Control Functions:		
Create Work Order for Off-Site Processing	N	N
Track Item While Off-Site	N	N
Place Back into Stock With Same ID	N	N
Place Back into Stock With New ID	N	N
Add Off-Site Cost to Item Cost	N	N
Supports Rework/Repair Operations:		
Create Work Order for Rework/Repair	T	N
Schedule and Track Rework/Repair	T	N
Supports Warehouse Transfers:		
Supports Menu Functions for Transfers	Y	Y
Creates Internal Shipping Documents	N	N
Tracks Items While Being Transferred	Y	Y
Adjusts Order Entry Availability During Transfer	Y	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Order Entry Restricted to Single Warehouse	N	N
Highlights Transfers in Exception Reports	N	N
Hazardous Materials Controls:		
Check Box Identifies as Hazardous	A	N
Identifies Federal Control Number	A	N
Print/Display Internal Handling Instructions	M	N
Print/Display Emergency Instructions	M	N
Prints Hazmat Sheets Only for First Shipment	M	N
Prints Hazmat Sheets for all Shipments	M	N
Data Input and Cost Distribution		
Automatic Cost Distribution to General Ledger	Y	Y
Automatic Cost Distribution to Job Module	Y	Y
Automatic Creation of Payable for Consignments	N	N
Real Time Posting of all Activities	Y	Y
Price Change Conventions:		
Automatic as Costs Change	Y	N
User Defined	Y	Y
Automatic Across the Board	Y	N
Entire Customer Table	Y	N
Item Only	Y	Y
Product Line	Y	N
Define Percentage Margin Required	Y	N
Display Modified Prices Before Commitment	N	N
Set Effective Date for Price Changes	T	N
Set Contract Dates for Specific Customers	T	N
Prompt for Expiration of Effective Dates	T	N
Time Based Discount Pricing	T	N
Calculates Inventory Available Based on Orders	Y	Y
Maintains On Hand, Orders, Purchases, and Expected Arrivals	Y	Y
Suggests Stocking Levels	Y	N
Recommends Transfers Between Locations	N	N
Automatic Ordering	Y	N
Supports Contract Shipments	N	N
Split Case and Other Fractional Selling	Y	Y
Supports Bar Code Readers	Y	Y
Prints Bar Code Labels	T	N
Freezes Inventory While Taking a Physical Count	T	N
Prints Count Sheets and Inventory Tags	Y	N
Physical Inventory Reconciliation Routine	Y	Y
Tracks Transaction History Audit Trail Per Item	Y	Y
Adjust Inventory:		
Discontinued Items	Y	Y
Scrap	Y	Y
Missing Inventory	Y	Y
Receiving Activities		
Supports Specific Receiving Functions/Screens	Y	N
Recognizes Liability at Receipt	Y	Y
Creates Unvouchered Receiver Awaiting Invoice	Y	N
Tracks Unvouchered Receivers	Y	N
Supports Receiving Activities for:		
Raw Materials	Y	Y
Office Supplies	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Fixed Assets	Y	N
Off-Site Processing Operations	N	N
Sub Assemblies to be Placed into Stock	Y	Y
Finished Goods to be Place into Stock	Y	Y
Transfers From Another Warehouse	Y	Y
Customer Returns (to be Resold)	Y	Y
Customer Returns (to be Repaired)	Y	N
Customer Returns (to be Scrapped)	Y	Y
Returns From Jobs/Work Orders	Y	N
Post Receipts Directly to:		
Job/Project	Y	N
Work Order	N	N
Prints or Displays Anticipated Receiving Schedule	Y	N
Displays Special Instructions	Y	Y
Input Material Receipts	Y	Y
Input Multiple Receipt Dates Per Line Item	Y	N
Supports Input During Receipt:		
Manufacturer's Lot Numbers	Y	Y
Manufacturer's Serial Numbers	Y	Y
User's Lot Numbers	Y	Y
Supports Printing During Receipt:		
Bar Code Labels	T	N
Bar Code Lot Number	T	N
Bar Code Serial Number	T	N
Unit of Measure Conversions:		
Purchase to Stocking	Y	Y
Multiple Stocking Units of Measure	N	N
Stocking to Selling	Y	Y
Updates Purchase Order System:		
Batch Processing	Y	N
Real-Time Processing	Y	N
Updates Inventory Control System:		
Batch Processing	Y	N
Real-Time Processing	Y	Y
Receives Entire Purchase Order Automatically	Y	Y
Receives Entire Purchase Order With Exceptions	Y	Y
Checks Over/Under by Percent Limit	Y	N
Supports Reject Reason File	T	N
Unlimited Note Field to Explain Material Rejections	T	N
Note Items Backordered	Y	Y
Receives Material Without Matching Invoice	Y	Y
Separate Stock Return Function	Y	N
Supports RMA (Return Material Authorization):		
Receipts From Suppliers	N	N
Shipments to Customers	Y	Y
Stock Return Creates Automatic Debit Transaction	Y	Y
Receives Material Subject to Inspection	Y	N
Supports Material Sampling/Testing	Y	N
O/S/D Routine	Y	N
Reports all Exceptions Automatically:		
Sort Exceptions by Buyer/Responsible Party	F	N
Over/Under Receipts	F	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Damage	F	N
Vendor Backorders	F	N
Late Shipments	R	N
Supports Exception Control System	N	N
Close Open Purchase Orders Within Tolerances	Y	Y
Stop Payment on Purchase	Y	Y
Automatic Shipping Orders for Back Ordered Items	F	Y
Manual Issue with Suggested Backflush	N	N
Shipping/Withdrawal Activities		
Supports Inventory Withdrawal Functions for:		
Internal Requisitions	Y	Y
Warranty Reshipment to Customers	N	N
Warranty Returns to Suppliers	N	N
Job/Project Withdrawals	Y	Y
Work Order Withdrawals	Y	Y
Supports Floor Stock Tracking:		
Issue Only Against Orders	Y	N
Issue to Floor Stock and Orders	Y	Y
Credit Floor Stock Upon Assembly	Y	Y
Define Assembly Sections for Tracking	Y	N
Track Floor Stock by Item	Y	Y
Prints Shipping Schedule	Y	N
Prints Orders Not Shipped	Y	Y
Specifies Serial Number Items to be Shipped	Y	Y
Prints Items to be Shipped on Long Term Contracts	N	N
Calculates Shipping Weight	Y	Y
Prints Shipping/Withdrawal Documents:		
Shipping Pick Lists	Y	Y
Pick Lists by Job/Work Order	Y	N
Pick Lists by Bin Location	Y	N
Pick List by Work Order Start Date	T	N
Pick List by Section Order Start Date	T	N
Packing Lists	Y	Y
Shipping Labels	Y	Y
Bill of Lading	N	N
UPS Labels	T	N
Financial Reports		
On-Line Query Functions:		
By Warehouse	Y	Y
By Stockroom Within a Warehouse	Y	Y
By Bin	N	N
Component Status of Specified Parent Item	Y	N
Open Sales Order Details	Y	Y
Open Work Order Details	Y	Y
Open Job/Project Details	Y	Y
Open Purchase Order Details	Y	Y
Quantity on PO Reserved/Unrestricted	F	Y
Expected Arrival Date for Materials	Y	N
Tracks PO Backordered Items Separately	N	N
Expected Arrival Date for PO Backorders	N	N
Expected Completion Date for Off-Site Processing	Y	N
Tracks Items Sent for Outside Repair	Y	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Analyze Effects of Rush Orders	Y	N
Identify/Analyze Orders Affected by Late Arrivals	F	N
Quick Item Snapshot:		
User Defined Snapshot Fields	Y	N
Quantity on Hand	Y	Y
Quantity Committed to Sales/Work Orders	Y	Y
Quantity on Order (PO)	Y	Y
Average Sales Volume Per Month	Y	N
Last 12 Months Sales Displayed Graphically	R	N
Average Sales/Work Order Quantity	R	N
Last Sales/Work Order Date	Y	Y
Last Sales/Work Order Quantity	Y	N
Last Receipt Date	Y	Y
Last Receipt Quantity	Y	Y
Average Cost	Y	Y
Average Price	Y	N
Average Percentage Margin	Y	N
Inventory Activity Report:		
By Item Number	Y	Y
By Vendor	Y	N
By Product Class	Y	Y
Quantity Purchased	Y	N
Quantity Manufactured	Y	N
Quantity Sold	Y	N
Quantity Used	F	N
Quantity Rejected	Y	N
Lead Time Analysis:		
By Item	Y	N
By Vendor	Y	N
All Items With Specific Lead Time Variance	N	N
ABC Analysis	Y	Y
Segregates Items With Unusual Balance Swings	Y	N
Drill Down to Orders Creating Unusual Swings	Y	N
Bill of Materials Reports:		
Single Level	Y	N
Multi-Level	Y	N
Indented	Y	N
Where Used Report:		
Component	Y	Y
Assembly	Y	N
Customer	Y	N
Engineering Change Reports:		
Pending Engineering Changes for Product Structures	Y	N
Engineering Change History	Y	N
Receiving Report	Y	Y
O/S/D Report	Y	N
Shipping Report	Y	Y
Late Shipment Report	Y	N
Consignment Inventory Report	N	Y
Customer Contract History Report	Y	N
Identify Problem Sales Orders and Invoices	Y	N
Tracks Sales by Salesperson	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Tracks Profits by Salesperson	Y	N
Provides Sales Projections	Y	N
Rank Inventory by Volume or Profitability	Y	N
Inventory Analysis:		
Turnover	Y	Y
Percentage Profitability	Y	N
Dollar Profitability	Y	Y
Item	Y	Y
Product Line	Y	N
Profit Exception Report	R	N
Replenishment Orders Required	Y	Y
Stock out Only	Y	N
Excessive Inventory	Y	N
User Defined	Y	N
Inventory Price List	Y	Y
Customer Contract Price List	T	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

DYNAMICS

CLASSIC

Job/Project Costing

Job Initiation

DCAA Approved	N	N
---------------	---	---

Job Types Supported:

Standard Job With Work in Process	Y	Y
Multi-Year Project (No WIP)	Y	N
Multi-Year Project (With WIP)	Y	N
Short-Term Activity/Event (No WIP)	Y	N

Job Definition File Contains:

Unlimited Job Description Field	Y	N
At Least Five User Defined Fields	Y	N
Manager	Y	N
Multiple Other Job Related Personnel	Y	N
Start Date	Y	N
Projected End Date	Y	N

Job Resource File Contains:

Detailed Resource Specifications	Y	N
Labor Resources by Skill Category	Y	N
Tools	Y	N
Heavy Machinery	Y	N
User Defined Resource Categories	Y	N
Automatic Job Numbering	Y	N
User Defined Numbering Convention	Y	Y
Job Cost Estimating	Y	Y
Convert Estimate to Budget	F	N
Supports Multiple Budgets With Revisions	F	N
Master Labor and Material File	Y	Y
Store Estimates	F	N

Stores Data for Completed Job:

Summary	Y	Y
Detail	Y	Y
Update Template With Current Costs	F	Y

User Defined Line Item Cost Detail:

Cost Category	Y	Y
Phase Category	Y	N
Other	Y	N
Vendor Provided Standard Categories and Phases	N	N
Segregates and Identifies Subcontractors	Y	N
New Job Initiated Entirely From Job Cost Module	Y	Y

Tracks Start/End Dates for:

Job/Project	Y	Y
Phase	Y	N
Sub-Phase/Activity	N	Y

Tracks Costs for:

Direct Labor	Y	Y
Direct Material	Y	Y
Indirect Labor	Y	Y
Indirect Material	Y	Y
Equipment Costs	Y	Y
Subcontractors	Y	Y
Direct Administrative Costs	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
General Overhead Costs	F	Y
Non-Billable/Non-Productive Costs	Y	Y
User Defined Cost Categories	Y	Y
Data Input and Cost Distribution		
Supports Terminals in the Field	Y	N
Data Input Method:		
Entirely In Job Cost Module	N	N
Entirely In Other Modules	N	N
Both	Y	Y
Input Data Only One Time	Y	N
Prevents Posting Unless Job Open/Active	Y	Y
Commits Inventory Based on Job Estimates:		
Commit at Beginning of Job	N	N
Time-Phased Material Commitment	N	N
Standard Costing	Y	N
Profit/Loss Recognized at User Discretion	Y	Y
Supports Classification of Labor	Y	N
User Defined Overhead Allocation	F	Y
Modify Posted Overhead Allocation	F	N
Calculates Fully Allocated Inventory Costs:		
Original Cost Only	Y	N
Added Labor	F	N
Fixed Overhead Allocation	F	N
Variable Overhead Allocation	F	N
User Defined Labor Burden:		
Percentage of Direct Labor Cost	Y	Y
Percentage of Total Labor Cost (Fringes)	F	N
Cost per Labor Hour	Y	Y
User Defined Equipment Costing:		
Maintains File of all Equipment Owned/Leased	Y	N
Tracks Total Operating Costs of all Equipment	N	Y
Assign Equipment to Job	Y	Y
Allocate Standard Cost per Operating Hour	Y	N
Allocate Standard Cost per Day	Y	N
Allocate Maintenance Cost per Operating Hour	N	N
Allocate Actual Operating Costs	N	Y
Supports Reimbursable Office Expenses	Y	N
Imports Payroll Taxes Automatically	F	N
Job Control		
Job Tracking Functions Supported:		
Provides Contact Manager Type Functionality	T	N
Supports Unlimited Notes Field	T	N
Task Start and Projected Completion Dates	T	N
Task Lead Times	T	N
PERT Data	T	N
Critical Path Data	T	N
Assign Expedite Status to Specific Tasks	T	N
Assign Next Review Date	T	N
Task/Activity Network Analysis Includes:		
Preceding Event Codes	T	N
Succeeding Event Codes	T	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Event/Activity Lead Times	T	N
Completion Dates	T	N
Early Completion Analysis	T	N
Late Completion Analysis	T	N
Computes Slack Time Between Activities	T	N
Identifies Critical Path	T	N
Utilizes PERT Algorithms	T	N
Utilizes CPM Algorithms	T	N
Network Analysis Report	T	N
Critical Path Report	T	N
Run Simulations and Reallocate Resources	N	N
Supports Project Management Functions	T	N
Display Information in Line Chart Format	T	N
Define Dependent Relationships	T	N
Modify Start/Stop Times Based on Dependencies	T	N
Practice What If Analysis	T	N
Utilize Bottom Up Scheduling	T	N
Supports Change Orders	T	Y
Prints Job Tickets	T	N
User Defined Notation File	T	N
Displays Outstanding Purchase Orders	T	Y
Supports Manpower Forecasting	T	N
Supports Materials Management	T	N
Cost Analysis and Reports		
Data Transaction Registers	Y	Y
Detailed Material Consumption Report	Y	N
Detailed Tool and Machinery Utilization Report	Y	N
Reports Labor Hours	Y	Y
Labor Analysis by Employee	Y	Y
Overtime Analysis	Y	N
Analysis of Productive Versus Non-Productive Labor	Y	N
Analysis of Support Labor	Y	Y
Detailed Equipment Analysis:		
Cost Analysis	Y	N
Utilization Analysis	N	N
Detailed Subcontractor Analysis	Y	N
Overhead Analysis	F	N
Comparison Versus Budget	Y	Y
Detailed Cost by Phase and Category	Y	Y
Drill Down to Source Cost Elements	Y	N
Automatic Notification of Cost Overruns	Y	N
Supports User Defined Reports	Y	N
Separates Warranty Work	N	N
Detailed Listing of Material Consumed	Y	Y
Variance Analysis	Y	N
Work in Process Report	F	N
Backlog Report	R	N
Cost to Complete Analysis	R	Y
Percentage Completion Report	F	N
Job History Summary	Y	Y
Prints Year End Summary	Y	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Reports Cost Review by:		
Job-to-Date	Y	Y
Entire Project	Y	Y
Fiscal Year	Y	N
Calendar Year	Y	N
User Defined Time Period	Y	N
Job Invoicing and Accounts Receivable		
Self Contained Invoicing Routine	Y	N
Post Invoices Generated in Accounts Receivable	N	Y
Post Invoices Generated in Order Entry	N	N
Time and Material Billing:		
Price Per Unit	Y	Y
Markup Over Cost	Y	N
A.I.A. Billing	T	N
Defense Contractor Billing:		
Invoicing	N	N
Job/Project Progress Reporting	N	N
Other Government Contractor Billing:		
Invoicing	T	N
Job/Project Progress Reporting	T	N
Percentage Completion Contracts:		
Percentage of Whole Job	F	Y
Each Phase	F	Y
Each Sub Phase	F	Y
Completed Contract Basis	F	N
Material Pricing Based Upon:		
Standard Pricing in Inventory Control	Y	Y
Contract Pricing Defined in Inventory Control	Y	Y
Contract Pricing Defined in Job/Project Module	Y	N
Labor Pricing Based Upon:		
Actual Cost Plus Markup Percentage	Y	N
Labor Class Rate/Hour	Y	N
Individual Employee Rate/Hour	Y	N
Supports Multiple Rates Per Employee	Y	Y
Labor Rates Defined in Job/Project Module	Y	N
Supports User Defined Invoice Formats	Y	N
Calculates all Sections of Invoice	Y	N
User Override of Automatic Invoices	Y	N
Invoice Printing from Job Cost Module	Y	N
Invoice Includes Unpaid Balances	N	N
Retainage Withheld Automatically	F	Y
Includes Retainage in Final Invoice	F	N
Automatic Alert of Price Ceiling	F	N
Integration with Accounts Receivable	Y	Y
Tracks Payment History	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

DYNAMICS

CLASSIC

Fixed Assets

Equipment Files

User Defined Equipment Master File	Y	N
Asset ID Permits Grouping by Category	Y	N
Supports Assignment of Serial Numbers	Y	N
Identifies Original Manufacturer	Y	N
Identifies Current Location	Y	N
Identifies Current User	Y	N

Supports Equipment Leasing:

Tracks Individual Lease Contracts	Y	N
Tracks Leases From Within Fixed Assets	Y	N
Tracks Leases From Another Module	N	N
Prompts When Termination Date Approaching	Y	N
Prepares Property Tax Reports	Y	N
Tracks Status of Capital Projects	Y	N

Default Distribution:

General Ledger	Y	N
Job Costing	N	N
Department	Y	N

Supports Multiple Depreciation Methods:

Straight Line	Y	N
Sum of Years	Y	N
Accelerated	Y	N
Unit of Production	N	N
Supports Asset Groups	Y	N

Calculates Simultaneous Depreciation:

Management Accounting	Y	N
Tax Accounting	Y	N
Stockholder Accounting	Y	N

Cost Calculation and Distribution

Special Function for Installation	Y	N
Automatic Calculation of Depreciation	Y	N

Automatic Transfer of Depreciation:

To General Ledger	Y	N
To Departments	Y	N
To Job Cost	N	N
Calculates Gain/Loss on Disposition of Asset	Y	N
Recaptures Investment Tax Credit	Y	N
Transfers Assets to Other Departments	Y	N
Recalculates Depreciation Based on Major Repairs	Y	N

Supports Fleet/Equipment Control:

Vehicle/Equipment ID Number	Y	N
Vehicle Type	Y	N
Current Location	Y	N
Identifies Equipment Components	Y	N
Mileage/Operating Hours Information	N	N
Tax/License Scheduling and Costing	N	N
Detailed Maintenance Costing	N	N
Issues Work Order for Maintenance	N	N
Maintenance Scheduling	N	N
Cost Per Hour	N	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Cost Per Mile	N	N
Equipment Utilization Percentage	N	N
User Defined Cost Categories	N	N
Built in Lease/Purchase Analysis	N	N
Reports		
Cost Distribution Report	Y	N
Prints Detailed Equipment List	Y	N
Maintenance Cost Analysis	N	N
Maintenance Cost Versus Depreciation	N	N
Maintenance Cost Trend Analysis	N	N
Detailed Fleet Maintenance Analysis	N	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

DYNAMICS

CLASSIC

Order Entry

General Questions

Primarily Designed for:

Wholesale Distribution	Y	Y
Light Manufacturing	Y	Y
Commercial Counter Sales	T	Y
Consumer Telephone Sales	Y	Y
Retail Point of Sale	T	Y
Supports Manufacturer's Agent Sales	Y	N

Agent and Commission Structure:

Defined in Accounts Payable	Y	N
Defined in Order Entry	Y	N
Commission Calculated Automatically	Y	Y
Commission Posted to A/P Automatically	N	N

Commission Splits and Overrides:

Single Commission Only	N	N
Automatic Multiple Commission Levels	Y	N
Supports Commission Overrides	Y	Y

Commission Based Upon:

Booked Orders	N	N
Invoiced Orders	Y	Y
Customer Payments	Y	Y
Requires Minimum Value Order	T	N
Requires Achievement of Sales Quotas	Y	N
Gross Sales Revenue	Y	Y
Gross Dollar Margin	Y	Y
Item Specific Rate	T	Y
Item Class/Type Rate	T	N
Salesperson Specific Rate	Y	Y
Customer Specific Rate	T	Y
Sliding/Step Scale With Quotas	N	N

Commission Subject to:

Management Approval	Y	N
Modification	Y	N
Supports Modification Notes and Reports	Y	N
Post Commission to Payroll Automatically	N	N
Supports Cash Drawer	T	N
Cash Drawer Balancing	T	N
Calculates Change Due	T	N

Supports Payroll Timekeeping:

Employee Log In/Out	T	N
Commission Calculations	Y	N
Hours Plus Commission	Y	N
Salary Plus Commission	Y	N
Supports All Inventory Functions	Y	Y

Supports Warranty Handling System:

Displays Original Shipment Details	T	N
Displays Seller's Warranty Information	T	N
Displays Manufacturer's Warranty Information	T	N
Ties Into Claim Handling Workflow System	T	N
Supports Unlimited Claim Notes	T	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Ties Into RMA System	Y	N
Notifies Receiving Department of Return	Y	N
Create Non-Charge Replacement Sales Order	Y	N
Assigns Warranty/Repair Service Appointments	Y	N
Supports Restocking	Y	N
User Designed Data Entry Screens	Y	Y
Supports Bar Code Reader	Y	Y
Prints Price Labels	R	N
Prints Bar Code Labels	T	N
Order Receipt		
Supports Contact Management System	Y	N
Supports Field Sales Management	Y	N
Supports Service Management Functions:		
Maintain Service Contract Details	T	N
Bill Monthly Service Fees Automatically	T	N
Define Locations Being Serviced	T	N
Define Prime Contacts at Each Location	T	N
Maintain Equipment List Being Serviced	T	N
Maintain Service Schedules for Equipment	T	N
Maintain Equipment Spare Parts Lists	T	N
Maintain Labor and Material Rates	T	N
Supports Service Scheduling System	T	N
Supports Daily Dispatch Functions	T	N
Dispatch/Control Multiple Service Vehicles	T	N
Supports RMA Warranties	T	N
Maintain Spare Parts Per Service Vehicle	T	N
Track Each Service Call Separately	T	N
Maintain Service Records for all Equipment	T	N
Maintain Detailed Cost Records for Contract	T	N
EDI Commerce Options:		
Order Placement	T	Y
Order Acknowledgement	T	Y
Advance Ship Notice	T	Y
Invoicing	T	Y
Internet Commerce Options:		
Business to Business Commerce	Y	N
Consumer to Business Commerce	Y	N
Real Time Interactive Order Processing	Y	N
After-the-Fact Order Processing	Y	N
Display General Catalogue	Y	N
Display Customer Specific Catalogue	Y	N
Display Customer Specific Pricing	Y	N
Input Customer Specific Requirements	Y	N
Real Time Credit Checking	Y	N
Secure Credit Card Processing	Y	N
Real Time Item Availability Checking	Y	N
Displays Expected Arrival Date if Stock Out	F	N
Input Requested Delivery Date	Y	N
Real Time Freight Cost Calculation	T	N
Order Acknowledgement	Y	N
Advance Ship Notice	R	N
Invoicing	Y	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Update Field Sales Orders via:		
Batch Update After-the-Fact	Y	N
On-Line Internet Access	Y	N
On-Line Intranet Access	Y	N
Supports Input of New Customer	Y	Y
Supports One Time Customers	Y	Y
Assigns New Account Numbers	M	N
Automatic Order Numbering	Y	Y
Customer Lookup Options Supported:		
Name/Partial Name	Y	Y
User Defined Customer Short Name	Y	N
Telephone Number	Y	N
Uses Caller ID to Retrieve Customer	T	N
Sales Order Number	Y	N
User Defined Item Lookup Conventions:		
Define Lookup Groups	Y	Y
Define Attribute Categories	Y	Y
Define Specific Attributes	Y	N
Use Customer Item ID	M	N
Supports On-the-Fly Item Configurator	Y	N
Supports Prompting Item Configurator	Y	N
Supports Assembly Modifier Function	Y	N
Displays Technical Specifications	Y	N
Displays Schematic Diagrams	Y	N
Input Quality Standards	N	N
Displays Item Picture	Y	N
Creates Work Order Automatically	Y	N
Work Order Contains:		
Assembly Operations	T	N
Bill of Materials Per Assembly Operation	T	N
Special Customer Requirements	T	N
Labor Estimating	T	N
Machine Setup Time/Cost	T	N
Machine Run Time/Cost	T	N
Off-Site Processing	T	N
Overhead Allocation	T	N
Required Completion Date	T	N
Work Order Linked to Sales Order	T	N
Work Order Linked to Scheduling System	N	N
Uses Same-as-Except in Production Simulations	T	N
Supports Quotation Scheduling Simulations	F	N
Calculates Price From Component Prices	Y	N
Calculates Price From Work Order Estimator	Y	N
Supports Special Sales	Y	Y
Special Sale Time Limit Based on:		
Order Date	Y	N
Ship Date	Y	N
Supports Multiple Classes of Sales:		
Cash	Y	Y
Credit	Y	Y
Layaway	Y	N
Credit Card	Y	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Partial Payment	Y	Y
Coupons	Y	N
Prepares Quotations	Y	Y
Automatically Transmit Quotation Electronically:		
FAX Transmission	Y	N
E-Mail Transmission	Y	N
Establishes Quotation Expiration Date	Y	N
Establish Quotation Follow Up Points	Y	N
Converts Quotation to Firm Order	Y	Y
Prints Acknowledgments	Y	Y
Display and Duplicate Previous Order	Y	Y
Anticipate Repeat Orders	N	N
Duplicate Others Customers' Orders	N	N
Maintains Customer Inventory Records	Y	Y
Supports Special Customer Requirements	Y	N
Maintains File of Special Requirements	Y	N
Recalls Special Requirements Automatically	Y	N
Maintains Standing Orders	Y	N
Retention of Repeat Orders	Y	N
Automatic Credit Check	Y	Y
Credit Check Includes Current Order	Y	Y
Overdue Account Flag	Y	Y
Displays Customer Aging Automatically	M	Y
Send Invoice Copies Automatically:		
Print Format	Y	Y
FAX	Y	N
E-Mail	Y	N
Holds Order Until Credit Acceptable	Y	Y
Multiple Transaction Types Per Order	Y	N
Segregates Drop Shipments by Location	Y	N
Supports Ship Complete Only Orders	Y	N
Specify Delivery Date Per Line Item	Y	Y
Supports Staggered Shipping Dates	Y	N
Supports Rush Order Designation	Y	N
Automatic Inventory Check	Y	Y
Verifies Production Schedule:		
Finite Scheduling	T	N
Available to Promise	Y	N
Displays Best Price Calculations	N	N
Displays Quantity Price Breaks	Y	N
Analyzes Unit Price at Ship Date	N	N
Price Discounts Based on:		
Item Quantity	Y	Y
Order Quantity	T	N
Item Dollar Total	T	Y
Order Dollar Total	T	N
Total Weight	M	N
Total Volume	M	N
Group Items Into Categories	T	N
Supports Margin Analysis:		
Displays Percentage Margin	M	N
Displays Dollar Margin	M	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Displays Optimum Percentage Margin	M	N
Displays Minimum Percentage Margin	M	N
Input Dollar Discount	M	N
Input Percentage Discount	M	N
Prevents Sale Below Minimum Margin	M	N
Requires Approval for Below Minimum Sale	M	N
Displays Expected Arrival Date	Y	N
Displays Alternate Items	Y	Y
Displays Upgrade Items	Y	N
Charge Upgrade at Original Item Price	Y	N
Substitution Methods Supported:		
Automatic	N	N
Blind	N	N
Traditional	Y	Y
None	N	N
Listing of Alternate Warehouse Locations	Y	Y
Automatically Consolidate into One Warehouse	N	N
Creates Automatic Back Orders	Y	Y
Integrates With Purchase Order System	Y	Y
FAX/EDI Purchase Order From Sales Order	Y	N
Sales Unit of Measure Conversion	Y	Y
Cross-Reference by Customer Part Number	N	N
Look-up by Customer Part Number	N	N
Input Cost of Sales for Non-Inventory Items	Y	N
Automatic Generation of Order Details:		
Bill of Materials	T	N
Production Routings	T	N
Standard Product Cost	N	N
Process Credit Card Orders Automatically:		
Input Card Details in Sales Order Screen	Y	N
Automatic Approval Processing	T	N
Save Card Details for Future Orders	Y	N
Prints Deposit Tickets Automatically	Y	N
Sales Tax Calculation Based on:		
Shipper Location	Y	N
Single Tax Level Per Ship-to	Y	N
Multiple Tax Levels Per Ship-to	Y	N
Order Tracking		
Supports Orders Tracking Application	Y	N
Screen Display of Open Orders	Y	Y
Displays Order Information:		
Customer Contact	Y	N
Telephone Number	Y	N
Special Requirements and Notes	Y	N
Order Date	Y	Y
Original Promise Date	Y	N
Revised Promise Date	M	N
Shipping Dates	Y	Y
Back Order Information/Status	Y	Y
Order Tracking Notes	Y	Y
Track Open Order Status:		
Order Number	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Customer Number	Y	Y
Customer Name	Y	Y
Customer Purchase Order Number	Y	Y
Item Number	Y	Y
Sales Representative	Y	N
Ship Date	Y	N
Orders Not Shipped Only	Y	N
Rush Orders	Y	N
Internet Order Status Query by:		
Customers	Y	N
Sales Representatives	Y	N
Customer Purchase Order Number	Y	N
Customer Part Number	M	N
Specify Action to be Taken on Open Orders	Y	N
Assign Date for Next Review	Y	N
Tracks Status of Back Orders	Y	Y
Shipping		
Creates Shipping Documents:		
At Source	Y	Y
Transfers to Shipping Department	Y	N
Supports Partial Shipments	Y	Y
Supports Shipping From Multiple Warehouses	Y	Y
Enter Ship Complete Notation	M	N
Enter Ship Complete With Exceptions	M	N
Tracks Transit Time by Destination/Carrier	T	N
Calculates Ship-by Date	T	N
Displays Shipping Schedule by Day/Week	Y	N
Prints Pick Tickets by Required Ship Date	Y	Y
Consolidates Pick Tickets by:		
Item	Y	N
Warehouse Location	Y	N
Supports Carrier Pickup Scheduling:		
Sort Orders by Carrier	T	N
Display Carrier Contact Name/Number	T	N
Schedule Pick Up Times	T	N
Supports Delivery Route Scheduling	Y	N
Consolidate Items into Boxes/Crates	T	N
Use Bar Codes to Record Shipments	Y	N
Calculates Shipping Weight Automatically	T	Y
Calculates Freight Rates for:		
UPS	T	N
Federal Express	T	N
Commercial Carriers	T	N
Prints Manifest/Bill of Lading for:		
UPS	T	N
Federal Express	T	N
Commercial Carriers	T	N
Automatic Cancellation of Orders by Cancel Date	M	N
Fills Back Orders Automatically	F	Y
Invoicing		
Print Invoice Directly From System	Y	Y
Delay Invoicing Until All Items Have Been Shipped	Y	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Comment Lines on Invoice	Y	Y
Indicates All Items Back Ordered	Y	Y
Non Charge for Back Orders	Y	Y
Prints Customer Part Number	M	N
Prints Multiple Line Part Descriptions	Y	Y
Prints Credit Card Number and Authorization	Y	N
Requires Authorization Number	M	N
Applies Customer Deposit to Invoice	Y	Y
Automatic Calculation of Freight Charges	T	N
Reports		
Quotation Forms and Tracking Options:		
Quotation Preparation Worksheet	Y	N
Customer Specifications Notepad	Y	N
Quotation Bill of Materials	Y	N
Quotation Status Tracking	Y	N
Probability of Quotation Award	Y	N
Quotation Loading Analysis:		
Quotation Visual Loading Analysis	N	N
Quotation Production Impact Analysis	Y	N
Daily Order Analysis:		
Firm Orders	Y	Y
Quotations	Y	Y
Shipments	Y	Y
Returns	Y	Y
Back Orders	Y	Y
Cancelled Orders	Y	Y
Cash Receipts Analysis:		
Gross Revenue	Y	N
Returns and Discounts	Y	N
Charge Sales	Y	N
Cash Receipts	Y	N
Checks	Y	N
Credit Cards	Y	N
Coupons	Y	N
Bad Checks	Y	Y
Bad Credit Cards	Y	N
Backlog Report	Y	N
Customer Credit Limit Warning	Y	N
Customer Credit Limit Overrides	Y	N
Sales History Report Sorted by:		
Invoice Number	Y	Y
Customer	Y	Y
Item	Y	Y
Territory	Y	N
Warehouse	Y	N
Salesperson	Y	N
User Defined	Y	N
Sales History Report Options:		
Last Twelve Months in Separate Columns	Y	N
Actual vs. Budget: Corporate	T	N
Actual vs. Budget: Salespeople	Y	N
Graphical Presentation	Y	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
System Calculated Trend Lines	Y	N
Sort Sales History Reports by Customer Part Number	M	N
Margin Analysis Sorted by:		
Invoice Number	Y	N
Customer	Y	N
Item	Y	N
Territory	Y	N
Warehouse	Y	N
Salesperson	Y	N
User Defined	Y	N
Job/Work Order Performance Analysis:		
Quote to Actual: Total Cost	T	N
Quote to Actual: Material Usage	T	N
Quote to Actual: Labor Variance	T	N
Quote to Actual: Scrap Variance	T	N
Quote to Actual: Overhead Absorption Variance	T	N
Costs Analysis Sorted by Task/Activity	T	N
Salesperson Performance Analysis:		
Gross Sales	Y	N
Commissions Earned	Y	N
Price Overrides	N	N
Conversion Ratio	Y	N
Cancelled Sales	Y	N
Bad Debt Ratio	R	N
Summary of All Salespeople	Y	N
Comparison of Salespeople	Y	N
Budgeting		
General Budgeting Module		
Supports Comparison Versus Budget	Y	N
Supports Separate Internal Budgeting Module	Y	N
Integrates With Third Party Budgeting System	Y	N
Supports Monthly Budgets	Y	N
Supports Multiple Budget Revisions	Y	N
Maintains Budget Revision History	Y	N
Supports Non-G/L Budget Groups	Y	N
Supports Budget Roll Up System	Y	N
Supports Budgeting for:		
Non-General Ledger Activities/Accounts	Y	N
Activities/Campaigns	Y	N
Capital Projects	Y	N
Supports Multiple Year Budgets	Y	N
Review Process		
Past Budgets and Results Segregated	Y	N
Saves More than One Years Past Data	Y	N
Saves the Past Results for Each Month	Y	N
Expresses Past Results as Percentage	R	N
Construction of New Budget		
Fixed Dollar Budgets Only	N	N
Variable Budgets	Y	N
Isolates and Compares Each Line Item	Y	N
Supports Comparison of Variables	R	N
Comparison Data Presented Graphically	R	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Input Percentage Growth Rate	Y	N
Expresses New Budget as Percentage	R	N
Balance Sheet Budgeting	Y	N
Values Based Upon Other Values	R	N
Supports Spreadsheet Budgets:		
Import New Budget From Spreadsheet	Y	N
Vendor Provides Full Instructions	Y	N
Supports Budgeting Through Payroll Module	R	N
Prepares Cash Flow Forecast	Y	N
Change Budgets During Year	Y	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

DYNAMICS

CLASSIC

General Questions

Pre Sale Information

Client Operating System:

3270 Terminal	N	N
DOS	N	Y
OS/2	N	N
OSF/Motif	N	N
Sun OpenLook	N	N
XENIX/UNIX	N	Y
Macintosh	N	N
Windows 3.1 +	N	Y
Windows 95	Y	Y
Windows 98	Y	Y
Windows NT 4.0	Y	Y
Windows NT 5.0	Y	Y
AS/400	N	N
RS/6000	N	N

Server Operating System:

DEC VMS/Open VMS	N	N
IBM Mainframe	N	N
Macintosh	N	N
MS Small Business Server	Y	N
MS Windows 95	Y	Y
MS Windows 98	Y	Y
MS Windows NT 4.0	Y	Y
MS Windows NT 5.0	Y	Y
MVS	N	N
Novell NetWare	Y	Y
OS/2	N	N
OS/400	N	N
RS/6000	N	N
Sequent	N	N
Sun OS/Solaris	N	N
UNIX - Data General	N	N
UNIX - DEC Alpha	N	N
UNIX - HP UX	N	N
UNIX - IBM AIX	N	N
UNIX - Sun Solaris	N	N
UNIX - SCO/Unixware	N	Y
UNIX - Other	N	N
VSE	N	N

Databases Supported:

Btrieve	Y	Y
Btrieve Scalable SQL	Y	N
CA - Datacom	N	N
CA- IDMS	N	N
CA - Ingres	N	N
Centura SQLBase	N	N
dBase	N	N
FoxBase	N	N
Gupta SQLBase	N	N
IBM DB2	N	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
IBM IMS	N	N
Info Builders Focus	N	N
Informix	N	N
MS Access	N	N
MS SQL Server	Y	N
MS SQL Server Enterprise Edition	Y	N
Oracle	N	N
OS/400	N	N
Progress	N	N
Retrieve	N	N
Scalable SQL	N	N
Sybase SQL Server	N	N
Proprietary	N	N
Other	N	Y
Programming Language:		
Acucobol	N	N
Basic/Business Basic	N	N
C	N	N
C++	Y	N
Clipper	N	N
Cobol	N	Y
Delphi	Y	N
FoxPro	N	N
HTML	Y	N
Informix-4GL	N	N
Java	N	N
Object Oriented Language	Y	N
Pascal	N	N
PowerBuilder	N	N
Progress	N	N
RPG/400	N	N
Visual Basic	Y	N
Visual FoxPro	N	N
Other	Y	N
Client/Server Structure Supported:		
Two Tier	Y	N
Three Tier	Y	N
N-Tier	Y	N
Other Client/Server Options:		
Fat Client	Y	N
Thin Client	Y	N
Web-based Browser Access Interface	Y	N
Microsoft Compliance:		
BackOffice Logo	Y	N
Designed for Windows 95 Logo	Y	N
MAPI Compliant	Y	N
ODBC Compliant	Y	N
OLE 2/ActiveX Compliant	Y	N
Year 2000 Support:		
Year 2000 Compliant	Y	Y
Year 2000 Compatible	N	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

Functions Supported/Required:	DYNAMICS	CLASSIC
General Ledger	Y	Y
Bank Reconciliation	Y	Y
Cash Management	T	Y
Treasury Management	T	N
Electronic Funds Transfer (EFT)	T	N
Budgeting	Y	Y
Complex Consolidations/Roll Ups	Y	Y
Complex Allocations	Y	N
Multi-Currency Accounting	Y	N
Multi-Lingual Accounting	Y	N
Fund Accounting	T	N
Governmental Accounting	T	N
Activity Based Costing	T	N
Accounts Payable	Y	Y
Accounts Receivable	Y	Y
Credit Management	Y	Y
Invoicing	Y	Y
Time and Billing	Y	Y
Debt Collection	T	Y
Sales Analysis	Y	Y
Sales/Use Tax Reporting	Y	Y
Payroll	Y	Y
Human Resource Management	Y	N
Direct Deposit	Y	Y
Inventory Control	Y	Y
Warehouse Management	T	Y
Bill of Materials	Y	N
Supply Chain Management	T	N
Demand Planning	Y	N
Logistics Management	T	N
Transportation Scheduling/Control	T	N
Job Costing: Construction	T	Y
Job Costing: Service	Y	Y
Job Costing: Manufacturing	Y	Y
Job Costing: Government Contractors	T	Y
Project Accounting	Y	N
Project Management	T	N
Fixed Assets	Y	N
Facilities/Equipment Maintenance Scheduling	Y	N
Facilities/Equipment Maintenance Costing	Y	N
Order Entry	Y	Y
POS/Counter Sales	T	N
Contact Management	Y	N
Sales Force Management	Y	N
Customer Support Management	Y	Y
Service Contract Management	T	N
Service Dispatch	T	N
Document/Image Management	T	N
Workflow Management	Y	N
OLAP (On-Line Analytical Processing)	Y	N
EIS (Executive Information System)	Y	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Manufacturing Functions Required/Supported:		
Assembly/Light Manufacturing	Y	Y
Make-to-Stock Manufacturing	Y	Y
Make-to-Order Manufacturing	T	N
Apparel Manufacturing	N	N
Process Manufacturing	T	Y
Work Order Processing	T	Y
Production Scheduling	T	N
Machine Scheduling	T	N
Labor Scheduling	T	N
MRPII	T	N
ERP	T	N
Realtime MES (Manufacturing Execution)	T	N
Machine Controls	N	N
Statistical Process Controls	N	N
EDI Functions Supported:		
Purchase Order Placement	Y	N
Sales Order Receipt	Y	Y
Sales Order Acknowledgement	Y	Y
Advance Ship Notice	R	N
Invoicing	Y	Y
Production Scheduling	Y	N
Invoice Payment	Y	N
Inter/Intranet Functions Supported:		
Consumer to Business Commerce	Y	N
Business to Business Commerce	Y	N
Automatic Credit Card Validation	T	N
Automatic Credit Check and Approval	Y	N
Order Acknowledgement	Y	N
Order Status Query	Y	N
Advance Ship Notice	Y	N
Invoicing	Y	N
Customer Statements	Y	N
Financial/Management Report Circulation	Y	N
Drill Down in Financial/Management Reports	Y	N
Purchase Requisitions	Y	N
Purchase Order Placement	T	N
Employee Time Reporting	F	N
Employee Access to H/R Functions	Y	N
T&E Expense Reporting	Y	N
Remote Data Entry	Y	N
OLAP Functions Supported:		
Third Party OLAP Through Data Dictionary	Y	N
Automatically Transfer Data to OLAP Engine	Y	N
Vendor Provided OLAP Application	Y	N
Supports Multi-Currency Transactions:		
Full FASB 52 Compliance	Y	N
Accounts Receivable	Y	N
Accounts Payable	Y	N
Inventory	F	N
General Ledger	Y	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Supports Canadian Tax Reporting:		
Payroll	Y	N
Accounts Receivable & Billing	Y	Y
Features Disk/CD	Y	N
Vendor Provided Copies of All Standard Reports	Y	Y
Full Demo Disk	Y	Y
Vendor Provided Reference List:		
Current Users	Y	N
Dealers	Y	Y
Value Added Resellers (VARs)	Y	Y
Vertical Market Products	Y	Y
Certified Consultants	Y	N
Source Code Availability	Y	Y
Vendor Newsletter	Y	N
Company Operated Bulletin Boards	Y	Y
Purchase and Installation		
Training Seminars	Y	Y
On-site Training	Y	N
Video Tutorial	Y	N
Menu Driven Installation	Y	Y
Installation Checklist	Y	Y
Sample Data Files	Y	Y
Sample Data Entry Screens	Y	Y
Copy Chart of Accounts From Existing Company	Y	Y
Copy New Chart of Accounts From Spreadsheet	Y	N
Copy Master Files From Existing Company	Y	Y
Input Opening Balances Using Menu Function	Y	Y
Input Customer Balances:		
All Open Invoices	Y	Y
Balance Forward Only	Y	N
Input Vendor Balances:		
All Open Invoices	Y	Y
Balance Forward Only	Y	N
Detail Accounts Affect General Ledger Balance:		
Accounts Receivable	Y	Y
Accounts Payable	Y	Y
Inventory	Y	Y
Control and Audit Functions		
Password Security:		
System	Y	Y
Modules	Y	Y
Functions	Y	Y
Files	Y	N
Reports	Y	Y
Transaction Types	Y	N
G/L Account Numbers	Y	N
Data Input Fields	M	N
Audit Users and Functions Accessed	Y	N
Audit All Master File Changes	Y	Y
File and Record Lockout:		
General Ledger	Y	Y

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Accounts Receivable	Y	Y
Accounts Payable	Y	Y
Payroll	Y	Y
Inventory	Y	Y
Data Entry Control Report	Y	Y
Details Carried With Each Transaction:		
Date	Y	Y
Batch Number	Y	N
Line Number	Y	Y
Source Journal	Y	Y
Customer/Vendor Number	Y	Y
Invoice/Voucher Number	Y	Y
Transaction Type	Y	Y
Description	Y	Y
Forced Audit Trail Print Prior to Posting	Y	Y
Prevents Deletion of Account With a Balance	Y	Y
Prevents Record Alteration After Posting:		
Data	Y	Y
Descriptions	Y	N
Disk Storage of Audit Trail	Y	N
General Operational Questions		
Transaction Analysis Codes Supported for:		
General Ledger	Y	Y
Accounts Payable	Y	Y
Purchasing	Y	Y
Accounts Receivable	Y	Y
Invoicing	Y	Y
Order Entry	Y	Y
Inventory	T	Y
Payroll	T	Y
Supports Unlimited Note Fields for:		
General Ledger Accounts	Y	Y
Other Master Files	Y	Y
Journal Entries	Y	Y
Credit/Debit Transactions	Y	Y
Other Transactions	Y	Y
User Defined Server Processing	Y	N
Built in Backup Function	N	N
File Recovery Utility	Y	Y
Automatic Recovery Utility	Y	N
Transaction Rollback After Crash	Y	N
Keystroke Recording Utility	Y	N
System Integrity Check	Y	N
Hot Key Combinations	Y	Y
User Defined Macro Commands	Y	N
User Defined Default Values	Y	Y
Full Screen Editing	Y	N
Posting Method:		
Batch	Y	Y
Real Time	Y	N
Accounting Basis:		
Cash Accounting	T	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Accrual Accounting	Y	Y
Help Screen Indexed to Manual	Y	N
Modify Help Screens	Y	Y
Create User-Specific Menus	Y	N
Place Reports and Processes on Same Screen	Y	N
Add User-Defined Reports to Standard Menu	Y	N
Use Enter Key for Data Input	Y	Y
Modify Data Entry Sequence	Y	N
Delete Fields Not Required	Y	N
Modify Field Names	Y	N
On-line Reference Manual	Y	Y
On-line Tutorial	Y	N
Daily Procedures List	Y	Y
Screen Display of all Function Key Options	Y	Y
Screen Describes Nature of Required Input	Y	N
Add New Accounts On-the-Fly	Y	Y
Data Entry Fields Default to the Last Entry	Y	Y
G/L Account Number Input Sequence:		
Entire Account in One Field	Y	Y
Use Separate Fields for Each Segment	Y	Y
Specify Default Segment Values	M	Y
Allows Input of Valid Account Numbers Only	Y	Y
Confirmation of Input Account Number	Y	Y
On-line Account Number Inquiry	Y	Y
Search for Account Number by Name	Y	Y
Search by Partial Description	Y	Y
Search Range of Account Numbers	Y	N
Prompts User to Verify Input:		
Each Line of Data	Y	N
Each Screen	Y	N
Use Single Function Key to Save Input Screen	Y	N
System Checks for Key Fields	Y	N
System Describes Nature of Errors	Y	N
Allows Input of Valid Commands Only	Y	N
Supports Automatic Alert Triggers	Y	N
View Files and Accounts On Screen	Y	Y
Assign Inactive Status to Master Files	Y	N
Mass Purge Inactive Accounts	Y	N
Workflow and Document Management		
Supports Workflow Management	Y	N
Workflow Functions Supported:		
Purchase Order Requisition Approval	Y	N
Purchase Invoice Approval	Y	N
New Customer Credit Approval	N	N
Customer Credit Override	Y	Y
Problem Sales Order Tracking	Y	N
Debt Collection	T	N
Employee Hiring	Y	N
Employee Discipline/Termination	Y	N
Supports Document Management	T	N
Document Management Functions Supported:		
Micro Fiche	N	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Electronic Imaging	T	N
Records Location in Transaction File	Y	N
Recalls Document Automatically	Y	N
Display Multiple Documents Simultaneously	Y	N
Reports		
Supports Multiple Printers Simultaneously	Y	Y
Compressed Print Option	Y	Y
Prints Activity Report for Single Account	Y	Y
Drill Down to Source Transactions	Y	N
Option to Print Account Number on Reports	Y	N
Summary Reports	Y	Y
User Specified Rounding	Y	Y
Multiple Copies Upon Demand	Y	Y
Report Queuing	Y	Y
Report Scheduling	Y	N
Account Balances Reflect Actual Aging	Y	Y
Credit Terms Noted on Reports	Y	Y
Print Reports for Prior Periods	Y	Y
Built-in Report Writer	Y	N
Third Party Report Writers Supported:		
Business FramEwork Series	N	N
CFO Vision	N	N
Clime (Coopers and Lybrand)	N	N
Commander FDC/Budget	N	N
Crystal Reports	Y	Y
FoxFire	N	N
FRx for Windows	Y	N
F9	Y	Y
Hyperion Enterprise	N	N
IQ Report Writer	N	Y
Khalix	N	N
Progress	N	N
R&R Report Writer	N	N
Other	Y	Y
Built-in Graphics	Y	N
Built-in Word Processor	N	N
Built-in Spreadsheet	N	N
Built-in Data Base Manager	N	N
Uses Commonly Available Forms for:		
Checks	Y	Y
Invoices	Y	Y
Statements	Y	Y
W2	Y	Y
1099	Y	Y
Design Format for:		
Check	Y	N
Check Stub	Y	N
Invoice	Y	Y
Import/Export Utility	Y	Y
Template for Data Import/Export	Y	N
Documentation of Import/Export Process	Y	Y
Industry Specific Modules		

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Accounting: Public	Y	N
Advertising	Y	N
Automotive: Repair and Service	T	N
Automotive: Sales	N	N
Automotive: Supply	N	N
Banking	N	N
Chemical	N	N
Contractors: Electrical	T	N
Contractors: HVAC	T	N
Contractors: Plumbing	T	N
Construction: Commercial	T	N
Construction: Highway	T	N
Construction: Homes	T	N
Consumer Package Goods	T	N
Dental	N	N
Distribution & Warehousing	Y	N
Education	T	N
Electronics	Y	N
Employment Agencies/Contractors	T	N
Engineering & Architecture	T	N
Government, Local	T	N
Grocery & Foods	T	N
Insurance	T	N
Legal	T	N
Loan Management	T	N
Manufacturing: FDA Controlled (Foods)	N	N
Manufacturing: Make-to-Order (Job Shop)	Y	N
Manufacturing: Make-to-Stock	Y	N
Manufacturing: Process	T	N
Medical: Hospital Management	T	N
Medical: Office/Patient Management	T	N
Metals: Fabrication	Y	N
Metals: Wholesale/Distribution	Y	N
Office Equipment Dealers	Y	N
Oil and Gas Exploration	T	N
Optometry	N	N
Petrochemical	N	N
Pharmaceutical	N	N
Property Management	T	N
Printing	T	N
Rental/Lease: Equipment	T	N
Restaurants	T	N
Retail	T	N
Telecommunications	T	N
Transportation	T	N
Travel Agencies	T	N
Utilities	T	N

THE ACCOUNTING LIBRARY
CLASSIC FEATURES ONLY PRODUCT REPORT

DYNAMICS

CLASSIC

Multi-National Accounting

Installation and Support

Local Support Provided in:

United States	Y	Y
Canada	Y	Y
Mexico	Y	Y
Caribbean	Y	Y
Latin America	Y	Y
South America	Y	N
Great Britain	Y	N
Western Europe	Y	N
Eastern Europe	Y	N
Russian Republics	N	N
Scandinavia	Y	N
Middle East	Y	Y
Africa	Y	Y
India	Y	N
Southern/Southeastern Asia	Y	Y
Japan/Korea/China	N	N
Australia/New Zealand	Y	N

Languages Supported:

UK/Canadian Terminology	Y	N
Arabic	Y	N
Chinese	N	N
French	Y	N
German	Y	N
Greek	N	N
Italian	N	N
Japanese	N	N
Russian	N	N
Spanish	Y	N
Other	Y	N

Simultaneous Multi-Lingual by User ID	F	N
---------------------------------------	---	---

Basic Information

Date Format Supported:

MM/DD/YY	Y	N
DD/MM/YY	Y	N
YY/MM/DD	Y	Y

Supports Euro Currency	Y	N
Supports International EFT Check Formats	Y	N

Tax Reporting Options Supported:

Canadian GST	Y	N
European VAT	Y	N
European Intrastat	Y	N
Enter G/L Journal Entry in Local Currency	Y	N
Print A/R Invoices in Foreign Currencies	Y	N
Receive Payment in Foreign Currencies	Y	N
Receive Single Currency for Multiple Currencies	Y	N
Supports Purchasing in Foreign Currencies	Y	N
Print A/P Checks in Foreign Currencies	Y	N
Supports Hyperinflationary Accounting	T	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Currency Rate Tables		
Supports Unlimited Currency Rate Tables	Y	N
Import Rates From External Sources	Y	N
Supports Tracking/Printing to Three Decimals	Y	Y
Exchange Rates Supported:		
Daily	Y	N
Fiscal Period Average	Y	N
User-Defined Time Period Average	Y	N
Supports Report Translation Rates	Y	N
Supports "What If?" Translation Queries	Y	N
Transaction Entry		
Currency Default Defined by:		
Entity ID	Y	N
User ID	N	N
Customer	Y	N
Vendor	Y	N
Supports Multiple Currency Transactions	Y	N
Supports User-Defined Spot Rates	Y	N
Checks Spot Rate Tolerances	Y	N
Displays Source/Local/Functional Currencies	Y	N
Supports Master Payment/Receipt Currency	Y	N
Supports Cross Entity Allocations	Y	N
Gain/Loss Reporting		
Revaluation Options Supported:		
Specific Accounts	Y	N
Specific Transactions	Y	N
Transactions Above Threshold Value	N	N
Revaluation Time Periods Supported:		
Fiscal Period	Y	N
User Defined Date Range	Y	N
Hyperinflationary Revaluation of Fixed Assets	Y	N
Calculates Unrealized Gain/Loss for Reporting Only	Y	N
Gain/Loss Posting Options:		
Post to Separate G/L Accounts	Y	N
Calculate and Post by Currency	Y	N
Financial/Management Reporting		
Supports All FASB 52 Guidelines	Y	Y
Translate any Report into any Currency	R	N
Report Sorting Options:		
By Account by Currency	Y	N
By Currency by Account	R	N
By Customer by Currency	Y	N
By Vendor by Currency	Y	N
By Inventory Item by Currency	F	N
By Asset by Currency	Y	N
Gain/Loss Reporting Options:		
Sort by Currency	Y	N
Segregate Gains/Losses into Single Report	Y	N
Calculate Exposure by Currency per Account	Y	N

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

DYNAMICS

CLASSIC

Numerical Requirements

Field Lengths and Dollar Values

ID Field Length Supported/Required:

General Ledger Accounts	66	Z
Journal Codes	15	Z
Customers	15	Z
Vendors	15	Z
Employees	15	Z
Inventory Item ID	30	Z
Vendor Item ID in I/C	30	Z
Warehouse ID	10	Z
A/R Invoices	20	Z
A/P Invoices	20	Z
Purchase Orders	20	Z
A/P Checks	20	Z
Sales Orders	20	Z
Customer Purchase Orders	20	Z
Customer Checks	20	Z

Description Field Lengths:

General Ledger Accounts	50	Z
Departments/Divisions	20	Z
Journal Entry Headers	30	Z
Journal Entry Line Items	30	Z
Customer Name	30	Z
Vendor Name	30	Z
Employee Name	30	Z
Inventory Item Description	50	Z
Warehouse Location Description	30	Z

Maximum Dollar Values (# dIGITS):

Financial Statements	14	Z
Foreign Currency Transactions	18	Z
Budgets	14	Z
G/L Journal Entries	18	Z
A/R Invoices	18	Z
A/P Invoices	18	Z
P/R Checks	18	Z
A/P Checks	18	Z
Purchase Orders	18	Z
Item Unit Value	17	Z
Sales Order Line Item Total	17	Z
Sales Order Total	16	Z
Customer Purchase Orders	16	Z
Customer A/R Payment Checks	16	Z

User Defined Fields and Analysis Codes

User Defined Fields:

General Ledger Accounts	2	Z
Customers	10	Z
Vendors	10	Z
Employees	25	Z
Inventory Items	14	Z
Jobs/Projects	2	Z

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Fixed Assets	15	Z
Transaction Analysis Codes:		
Journal Entries	999999	Z
A/P Invoices	999999	Z
A/R Invoices	999999	Z
Purchase Orders	999999	Z
Sales Orders	999999	Z
Inventory Transactions	999999	Z
Payroll Transactions	0	Z
Job/Project Transactions	0	Z
Users and Transaction Volumes		
Optimum Number of Users	50	Z
Optimum Transaction Volumes:		
Journal Entry Line Items per Week	5000	Z
A/R Invoices per Week	2000	Z
A/P Invoices per Week	2000	Z
Payroll Employees	1000	Z
Other Numerical Questions		
G/L Account Segments Supported	10	Z
Maximum Length of any one Segment	66	Z
Maximum Periods in Fiscal Year	367	Z
Number of Open Periods in:		
General Ledger	99999999	Z
Accounts Payable	999999	Z
Accounts Receivable	999999	Z
Payroll 999999	Z	
Number of Periods History Maintained in:		
General Ledger	99999999	Z
Accounts Payable	99999999	Z
Accounts Receivable	999999	Z
Payroll	999999	Z
Number of Budgets/Revisions Supported	99999999	Z
Line Items Supported per:		
Journal Entry	99999999	Z
A/R Invoice	999999	Z
A/P Invoice	999999	Z
Purchase Order	999999	Z
Sales Order	999999	Z
Maximum Distributions per Line Item:		
A/R Invoices	99999999	Z
A/P Invoices	999999	Z
Payroll Related Questions:		
Number of Compensation Methods	99	Z
Number of Miscellaneous Income Categories	99	Z
Total Deduction Categories - Employer	99	Z
Total Deductions per Employee	99	Z
Maximum Decimal Places Supported:		
Employee Hourly Rates	5	Z
Employee Piece Rates	2	Z
Employee Overtime Factor	5	Z
Employee Hours Worked	2	Z

THE ACCOUNTING LIBRARY

CLASSIC FEATURES ONLY PRODUCT REPORT

	DYNAMICS	CLASSIC
Salesperson Commission Rates	2	Z
Split/Override Commission Levels	999999	Z
Fixed Asset Books Supported	9999999	Z
Inventory Related Questions		
Decimal Places Supported:		
Item Quantities on Hand	5	Z
Item Unit Cost	5	Z
Item Unit Price	5	Z
Units of Measure per Inventory Item	99999999	Z
Bill of Materials Levels	9999	Z
Number of Customer-Specific Contracts	9999999	Z



670 North Commercial Street
Manchester, NH 03101
tel: 603-641-0200
www.greatplains.com